## Consolidated and Non-Consolidated Financial Results for the First Quarter Ended January 31, 2009

Date:
Company:

Stock Exchange Listing:
Head Office:
President:
Investor Relations Contacts:

March 6, 2009
Tomoe Engineering Co., Ltd. and Subsidiaries
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* Any fractional sums less than one million (or one thousand) yen are disregarded.


## 1. Consolidated Financial Data for the First Quarter Ended Jan. 31, 2009

(1) Results of Operation (Consolidated) (Percent: Change from the first quarter of the previous year)

|  | Net Sales |  | Operating Income |  | Ordinary Income |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions <br> of Yen | Percent | Millions <br> of Yen | Percent | Millions of <br> Yen | Percent |
| Quarter Ended Jan. 31, 2009 | 9,546 | $(11.1)$ | 201 | $(44.7)$ | 67 | $(82.5)$ |
| Quarter Ended Jan. 31, 2008 | 10,733 | 4.1 | 365 | 82.5 | 384 | 70.1 |


|  | Net Income |  | Net Income per <br> Share | Fully Diluted Quarterly Net <br> Income per Share |
| :--- | :---: | :---: | :---: | :---: |
|  | Millions <br> of Yen | Percent | Yen | Yen | | Quarter Ended Jan. 31, 2009 | $(22)$ | - |
| :---: | :---: | :---: |
| $\left(2 . .^{28}\right)$ | - |  |
| Quarter Ended Jan. 31, 2008 | 15 | - |
| $1 .{ }^{60}$ | - |  |

(2) Financial Condition (Consolidated)

|  | Total Assets (A) <br> (Millions of Yen) | Net Assets (B) <br> (Millions of Yen) | Net Assets Ratio <br> (B)/(A) (Percent) | Net Assets <br> per Share (Yen) |
| :---: | :---: | :---: | :---: | :---: |
| Quarter Ended Jan. 31, 2009 | 27,125 | 16,871 | 61.2 | $1,663 .{ }^{52}$ |
| Year Ended October 31, 2008 | 29,159 | 17,465 | 58.8 | $1,719 .^{15}$ |

(Reference) Net assets (not including minority interests):
First Quarter ended January 31, 2009: 16,600 million yen
Year ended October 31, 2008: 17,155 million yen

## 2. Dividend Status

|  | Dividend per Share(Yen) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Record Date) | First <br> Quarter | Interim <br> Term | Third <br> Quarter | End of <br> Fiscal Year | Annual |
| Year Ended Oct. 31, 2008 | - | - | - | $35 .{ }^{00}$ | $35 . .^{00}$ |
| Year Ending Oct. 31, 2009 | - | - | - | - | - |
| YearEnding Oct. 31,2009(Prospect) | - | - | - | $30 .{ }^{00}$ | $30 .{ }^{0}$ |

(Note) Correction of the prospected dividend for this quarter: Yes
(Note) We have disclosed "Announcement for correction of the prospected dividend for the year ending October 31, 2009" as of March 2, 2009.

## 3. Forecast for Earnings for the Year Ending Oct. 31, 2009 (Consolidated)

(Percent: Change from the previous year for the full business year and the interim term)

|  | Net Sales |  | Operating Income |  | Ordinary Income |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Millions of Yen) | (Percent) | (Millions of Yen) | (Percent) | (Millions of Yen) | (Percent) |
| Interim Term | 19,700 | $(18.0)$ | 890 | $(43.7)$ | 800 | $(51.6)$ |
| Full Business Year | 39,000 | $(18.0)$ | 1,360 | $(44.6)$ | 1,300 | $(50.3)$ |


|  | Net Income |  | Net Income per Share |
| :--- | :---: | :---: | :---: |
|  | (Millions of Yen) | (Percent) | Yen |
| Interim Term | 310 | $(64.1)$ | $311^{07}$ |
| Full Business Year | 570 | $(58.2)$ | $57 .{ }^{12}$ |

(Note) Correction of the prospected earnings for this quarter: Yes
(Note) We have disclosed "Announcement for Correction of Our Earnings Forecast" as of March 2, 2009.

## 4. Others

(1) Significant changes in subsidiaries during this quarter (changes in specific subsidiaries involving changes in the scope of consolidation): None
(2) Adoption of simplified accounting method and the specific accounting method in preparing the consolidated quarterly financial statements: Yes
(Note) For details, refer to 4. Other Information, [Qualitative Information and Financial Statements, etc.] on p.5.
(3) Change of the principle, procedure, and representation of the accounting policies concerning the preparation of consolidated quarterly financial statements (Changes to be described in "Change in the Basis of Presenting Consolidated Quarterly Financial Statements")

1) Change due to revision of accounting standard: Yes
2) Other changes: None
(Note) For details, refer to 4. Other Information, [Qualitative Information and Financial Statements, etc.] on p.5.
(4) Number of outstanding shares (Ordinary shares)
3) Number of outstanding shares as of quarter-end and year-end (including treasury stocks)

At January 31, 2009: 10,533,200 shares At October 31, 2008: 10,533,200 shares
2) Number of treasury stocks as of quarter-end and year-end

At January 31, 2009: 554,248 shares At October 31, 2008: 554,248 shares
3) Number of average shares during consolidated first quarters

At January 31, 2009: 9,978,952 shares At January 31, 2008: 9,979,091 shares
*Explanations for appropriate use of the earnings forecast and other special instructions
From this consolidated fiscal year we have applied "Accounting Standard for Quarterly Financial Reporting" (ASBJ (The Accounting Standards Board of Japan) Statement No. 12) and its Implementation Guidance (ASBJ Guidance No. 14). And we have prepared the consolidated quarterly financial statements in accordance with "Rules for Quarterly Consolidated Financial Reporting." In addition, we have applied the rules for amended quarterly financial statements in an early stage according to Supplementary Provision 7.1 .5 of "the Cabinet Office Regulation to partly modify the rules of words, types, and presenting method of financial statements" (Cabinet Office Regulation No. 50, August 7, 2008).

The forward-looking statements such as a forecast of our financial results described herein are based on the information currently available to us and certain assumptions that we believe are reasonable. Actual results could differ materially due to various factors. For assumptions of the forecasts and necessary precautions, refer to 3 . Qualitative Information on Consolidated Earnings Forecast, [Qualitative Information and Financial Statements, etc.] on p.5.

## [Qualitative Information and Financial Statements, etc.]

## 1. Qualitative Information on Consolidated Operating Results:

During this first quarter, the production activity in our country was forced to slow down due to unprecedented decrease in the worldwide demand and strong yen; and because of it, the corporate performance, capital investment, and individual consumption considerably slumped, and the colorless economic slowdown has become clearer.

In Machinery \& Equipment Business, the shipment of the large Poland project was carried out and the parts repair business basically remained firm. As a result, net sales for the first quarter were 2,875 million yen, $91.8 \%$ up from the same period last year, and the operating income went into the black, which was 41 million yen from the loss of the same period last year.

In Chemical Products Business, sales of all sectors marked lower than the same period last year due to fall down of production level in Japan and overseas countries, and we posted net sales of 6,671 million yen, $27.8 \%$ down from the same period last year. Therefore, the profit of these sectors also lowered except the Industrial Materials Business and the operating income was 160 million yen, 66.0\% down.

As a result, the Company's consolidated business results for the quarter ended January 31, 2009 were 9,546 million yen in net sales, $11.1 \%$ down from the same period last year, 201 million yen in operating income, $44.7 \%$ down, and the ordinary income was 67 million yen, $82.5 \%$ down due to allocating the loss on valuation of derivatives etc. In addition, we posted net loss of 22 million yen due to allocating the loss on valuation of investment securities etc.

## 2. Qualitative Information on Consolidated Financial Position:

(1) Total Assets, Liabilities, and Net Assets

Total assets at the end of the consolidated first quarter under review decreased by 2,034 million yen (7.0\%) from the previous consolidated year as a result of a decrease in the current assets by 1,903 million yen (mainly due to a decrease in the notes and accounts receivables-trade) and a decrease in the noncurrent assets by 131 million yen (due to a decrease in the guarantee deposits). Total liabilities decreased by 1,440 million yen (12.3\%) from the previous consolidated fiscal year mainly due to a payment of the income taxes and a decrease in the provision for bonuses. Net assets decreased by 593 million yen (3.4\%) from the previous consolidated fiscal year due to a payment of the dividends. As a result, the net assets ratio as of the end of the first consolidated quarter under review increased by 2.4 percentage points to $61.2 \%$.

## (2) Cash Flow Status

Cash and cash equivalents as of the end of the first consolidated quarter under review decreased by 517 million yen to 1,194 million yen from the previous consolidated fiscal year. Net cash and their factors are as follows:
(Net Cash Provided by (Used in) Operating Activities)
Income before income taxes and minority interests amounted to 11 million yen and net cash provided by (used in) operating activities was 53 million yen because of a decrease in notes and accounts receivable-trade etc.
(Net Cash Provided by (Used in) Investing Activities)
Net cash provided by (used in) investing activities was 73 million yen as a result of purchase of property, plant and equipment etc.

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(Net Cash Provided by (Used in) Financing Activities)
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Net cash provided by (used in) financing activities was 426 million yen due to cash dividends paid etc.

## 3. Qualitative Information on Consolidated Earnings Forecast:

Due to the worldwide economic slowdown, the business environment surrounding our company is also becoming severe. Under such conditions, as per "Announcement for Correction of Our Earnings Forecast" released on March 2, 2009, Machinery \& Equipment Business can expect nearly the same earnings as planned. However, in Chemical Products Business, both sales and profit are expected to decrease from the previous fiscal year because stagnation of the semiconductor and automobile-related businesses, decreased demand and price decline of the synthetic resin raw materials giving considerable impacts on our business earnings.

## 4. Other Information

(1) Changes in important subsidiaries during this quarter (Changes in specific subsidiaries involving changes in the scope of consolidation): None
(2) Adoption of simplified accounting method and the specific accounting method in presenting the consolidated quarterly financial statements
(Simplified accounting method)
Calculation method of depreciation of noncurrent assets:
For the assets adopting the declining-balance method, we adopt the method to calculate the amount of depreciation for the consolidated fiscal year by dividing the period proportionally.
(Additional information)
Change of durable year of property, plant and equipment
As a result of our review on usage of the assets etc. at the time of the income tax modification, we have changed durable years of the machinery \& equipment. The effects that this change gives to the gain and loss for the first quarter are minor.
(3) Change of the principle, procedure, and representation of the accounting policies concerning the preparation of consolidated financial statements
(1) From this consolidated fiscal year we have applied "Accounting Standard for Quarterly Financial Reporting" (ASBJ Statement No. 12) and its Implementation Guidance (ASBJ Guidance No. 14). And we have prepared the consolidated quarterly financial statements in accordance with "Regulations for Quarterly Consolidated Financial Statements." In addition, we have applied the rules for amended quarterly financial statements in an early stage according to Supplementary Provision 7.1.5 of "the Cabinet Office Regulation to partly modify the rules of words, types, and presenting method of financial statements" (Cabinet Office Regulation No. 50, August 7, 2008).
(2) From this consolidated first quarter we have applied "Accounting Standard for Measurement of Inventories" (ASBJ Statement No. 9) and changed to a cost accounting method (book price devaluation based on decrease in profitability). The effects that this change gives to the gain and loss for the first quarter are minor.
(3) We used to adopt the accounting processing for the lease transaction for the non-transfer-ownership finance lease; however, we have applied "Accounting Standard for Lease Transactions" (ASBJ Statement No. 13) and
"Guidance on Accounting Standard for Lease Transactions" (ASBJ Guidance No. 16) from this first consolidated quarter, whose accounting processing for sales transaction. The effects that this change gives to the gain and loss for the first quarter are minor.
(4) From this first consolidated quarter, we have applied "Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for Consolidated Financial Statements" (ASBJ PITF No. 18). The effects that this change gives to the gain and loss for the first quarter are minor.

## 5. Consolidated Financial Statement

## (1) Consolidated Quarterly Balance Sheets

(Thousands of Yen)

| Assets | End of First Quarter (Jan. 31, 2009) | Summarized Balance Sheet for <br> End of Previous Year <br> (Oct. 31, 2008) |
| :---: | :---: | :---: |
| Current Assets |  |  |
| Cash and Deposits | 1,294,315 | 1,811,434 |
| Notes and Accounts Receivable-Trade | 13,743,005 | 15,651,542 |
| Merchandise and Finished Goods | 3,473,764 | 3,285,810 |
| Work in Process | 1,468,906 | 1,527,473 |
| Raw Materials and Supplies | 1,075,994 | 658,782 |
| Deferred Tax Assets | 653,345 | 628,526 |
| Others | 288,450 | 426,276 |
| Allowance for Doubtful Accounts | $(44,258)$ | $(133,061)$ |
| Total Current Assets | 21,953,523 | 23,856,785 |
| Noncurrent Assets |  |  |
| Property, Plant and Equipment |  |  |
| Buildings and Structures | 2,534,481 | 2,508,379 |
| Accumulated Depreciation | $(1,376,414)$ | $(1,355,419)$ |
| Buildings and Structures, Net | 1,158,066 | 1,152,960 |
| Machinery, Equipment \& Vehicles | 3,364,560 | 3,388,940 |
| Accumulated Depreciation | $(2,339,001)$ | $(2,331,611)$ |
| Machinery, Equipment \& Vehicles, Net | 1,025,559 | 1,057,328 |
| Land | 970,253 | 970,253 |
| Lease Assets | 91,145 | 0 |
| Accumulated Depreciation | $(10,154)$ | 0 |
| Lease Assets, Net | 80,991 | 0 |
| Others | 949,011 | 1,015,170 |
| Accumulated Depreciation | $(818,116)$ | $(822,301)$ |
| Others, Net | 130,894 | 192,869 |
| Total Property, Plant and Equipment | 3,365,765 | 3,373,412 |
| Intangible Assets | 36,248 | 22,064 |
| Investments and Other Assets |  |  |
| Investment Securities | 870,936 | 880,003 |
| Guarantee Deposits | 406,130 | 476,639 |
| Deferred Tax Assets | 29,917 | 34,023 |
| Derivatives | 0 | 22,522 |
| Others | 599,604 | 563,610 |
| Allowance for Doubtful Accounts | $(137,074)$ | $(69,729)$ |
| Total Investment and Other Assets | 1,769,514 | 1,907,070 |
| Total Noncurrent Assets | 5,171,528 | 5,302,547 |
| Total Assets | 27,125,052 | 29,159,333 |


| Liabilities and Net Assets | End of First Quarter (Jan. 31, 2009) | Summarized Balance Sheet for End of Previous Year (Oct. 31, 2008) |
| :---: | :---: | :---: |
| Liabilities |  |  |
| Current Liabilities |  |  |
| Notes and Accounts Payable-Trade | 6,808,492 | 7,177,796 |
| Short-Term Loans Payable | 928,167 | 1,054,069 |
| Account Payable-Others | 546,729 | 550,233 |
| Lease Obligations | 33,199 | 0 |
| Income Taxes Payable | 20,228 | 647,878 |
| Advances Received | 483,469 | 291,376 |
| Provision for Bonuses | 315,371 | 1,135,803 |
| Provision for Directors' Bonuses | 9,877 | 64,806 |
| Allowance for Product Warranty | 259,312 | 175,261 |
| Others | 412,281 | 217,108 |
| Total Current Liabilities | 9,817,129 | 11,314,334 |
| Noncurrent Liabilities |  |  |
| Long-Term Loans Payable | 60,000 | 85,000 |
| Lease Obligations | 63,350 | 0 |
| Provision for Retirement Benefits | 33,041 | 31,958 |
| Provision for Directors' Retirement Benefits | 142,760 | 257,780 |
| Deferred Tax Liabilities | 44,436 | 4,514 |
| Derivatives Liabilities | 92,487 | 0 |
| Total Noncurrent Liabilities | 436,076 | 379,253 |
| Total Liabilities | 10,253,206 | 11,693,588 |
| Net Assets |  |  |
| Shareholders' Equity |  |  |
| Capital Stock | 1,061,210 | 1,061,210 |
| Capital Surplus | 1,483,410 | 1,483,410 |
| Retained Earnings | 14,541,601 | 14,913,596 |
| Treasury Stock | $(363,003)$ | $(363,003)$ |
| Total Shareholders' Equity | 16,723,217 | 17,095,213 |
| Valuation and Translation Adjustments |  |  |
| Valuation Difference on Available-for-Sale | 41,835 | 12,188 |
| Securities |  |  |
| Deferred Gains or Losses on Hedges | $(1,700)$ | 26,115 |
| Foreign Currency Translation Adjustment | $(163,128)$ | 21,748 |
| Total Valuation and Translation Adjustments | $(122,993)$ | 60,052 |
| Minority Interests | 271,621 | 310,478 |
| Total Net Assets | 16,871,846 | 17,465,744 |
| Total Liabilities and Net Assets | 27,125,052 | 29,159,333 |


| Net Sales | 9,546,624 |
| :---: | :---: |
| Cost of Sales | 7,847,366 |
| Gross Profit | 1,699,257 |
| Selling, General and Administrative Expenses | 1,497,561 |
| Operating Income | 201,696 |
| Non-Operating Income |  |
| Interest income | 546 |
| Dividends income | 6,941 |
| Rents | 6,312 |
| Others | 6,843 |
| Total Non-Operating Income | 20,644 |
| Non-Operating Expenses |  |
| Interest Expenses | 8,403 |
| Loss on Sales of Notes Payable | 2,448 |
| Foreign Exchange Losses | 23,601 |
| Loss on Valuation of Derivatives | 114,868 |
| Others | 5,814 |
| Total Non-Operating Expenses | 155,136 |
| Ordinary Income | 67,204 |
| Extraordinary Income |  |
| Reversal of Allowance for Doubtful Accounts | 6,229 |
| Total Extraordinary Income | 6,229 |
| Extraordinary Losses |  |
| Loss on Retirement of Noncurrent Assets | 408 |
| Loss on Valuation of Investment Securities | 61,535 |
| Total Extraordinary Losses | 61,944 |
| Income before Income Taxes and Minority Interests | 11,489 |
| Income Taxes-Current | 15,704 |
| Income Taxes-Deferred | 19,795 |
| Total Income Taxes | 35,499 |
| Minority Interests in Loss | $(1,277)$ |
| Net Loss | $(22,732)$ |


| Net Cash Provided by (Used in) Operating Activities |  |
| :---: | :---: |
| Income before Income Taxes and Minority Interests | 11,489 |
| Depreciation and Amortization | 141,941 |
| Increase (Decrease) in Provision for Bonuses | $(820,432)$ |
| Increase (Decrease) in Provision for Directors' Bonuses | $(54,929)$ |
| Increase (Decrease) in Allowance for Product Warranty | 84,051 |
| Increase (Decrease) in Provision for Retirement Benefits | 1,082 |
| Increase (Decrease) in Provision for Directors' Retirement Benefits | $(115,020)$ |
| Increase (Decrease) in Allowance for Doubtful Accounts | $(21,458)$ |
| Loss (Gain) on Valuation of Investment Securities | 61,535 |
| Interest and Dividends Income | $(7,488)$ |
| Interest Expenses | 8,403 |
| Foreign Exchange Losses (Gain) | 14,501 |
| Loss on Retirement of Noncurrent Assets | 408 |
| Loss (Gain) on Valuation of Derivatives | 114,868 |
| Decrease (Increase) in Notes and Accounts Receivable-Trade | 1,645,503 |
| Decrease (Increase) in Inventories | $(696,581)$ |
| Increase (Decrease) in Notes and Accounts Payable-Trade | $(164,359)$ |
| Increase (Decrease) in Accounts Payable-Others | 60,464 |
| Increase (Decrease) in Advances Received | 192,093 |
| Increase (Decrease) in Accrued Consumption Taxes | 30,627 |
| Others, Net | 235,399 |
| Sub total | 722,102 |
| Interests and Dividends Income Received | 7,230 |
| Interest Expenses Paid | $(32,227)$ |
| Income Taxes Paid | $(643,776)$ |
| Net Cash Provided by (Used in) Operating Activities | 53,329 |
| Net Cash Provided by (Used in) Investment Activities |  |
| Proceeds from Sales of Property, Plant and Equipment | 113 |
| Purchase of Property, Plant and Equipment | $(134,462)$ |
| Purchase of Investment Securities | $(4,814)$ |
| Collection of Loans Receivable | 4,691 |
| Payments of Loans Receivable | (180) |
| Guarantee Deposits (Increase) | 60,010 |
| Others, Net | 1,328 |
| Net Cash Provided by (Used in) Investment Activities | $(73,313)$ |


| Net Cash Provided by (Used in) Financing Activities |  |  |
| :--- | ---: | ---: |
| Net Increase (Decrease) in Short-Term Loans Payable | $(39,599)$ |  |
| Repayments of Lease Obligations | $(12,147)$ |  |
| Repayment of Long-Term Loans Payable | $(25,000)$ |  |
| Cash Dividends Paid |  | $(349,263)$ |
| $\quad$ Net Cash Provided by (Used in) Financing Activities |  | $(462,010)$ |
| Cash and Cash Equivalents |  | $(71,123)$ |
| Effect of Exchange Rate Change on Cash and Cash |  | $(517,118)$ |
| Equivalents |  | $1,711,434$ |
| Net Increase (Decrease) in Cash and Cash Equivalents |  |  |
| Cash and Cash Equivalents at Beginning of Period |  | $1,194,315$ |
| Cash and Cash Equivalents at End of Period |  |  |

From this consolidated fiscal year we have applied "Accounting Standard for Quarterly Financial Reporting" (ASBJ Statement No. 12) and its Implementation Guidance (ASBJ Guidance No. 14). And we have prepared the consolidated quarterly financial statements in accordance with "Rules for Quarterly Consolidated Financial Reporting". In addition, we have applied the rules for amended quarterly financial statements in an early stage according to Supplementary Provision 7.1.5 of "the Cabinet Office Regulation to partly modify the rules of words, types, and presenting method of financial statements" (Cabinet Office Regulation No. 50, August 7, 2008).

## (4) Note on Going Concern Assumption

None.
(5) Segment Information
(Segment by type of business)
First Quarter Ended Jan. 31, 2009
(Thousands of Yen)

|  |  <br> Equipment Business | Chemical <br> Products <br> Business | Totals | Deletion or <br> Total <br> Company | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: |
| I. Net Sales and Operating Income: <br> Net Sales <br> (1) Net Sales to Unaffiliated Customers <br> (2) Internal Net Sales among Segments or Amount Transferred | 2,875,251 <br> 0 | $6,671,373$ <br> 0 | $9,546,624$ $0$ | 0 0 | $9,546,624$ <br> 0 |
| Total | 2,875,251 | 6,671,373 | 9,546,624 | 0 | 9,546,624 |
| Operating Costs | 2,834,195 | 6,510,732 | 9,344,927 | 0 | 9,344,927 |
| Operating Income | 41,055 | 160,640 | 201,696 | 0 | 201,696 |

(Notes)

1. Business classification is by aggregate sales classification.
2. Main products and goods in each business:
(1) Machinery \& Equipment Business: Various types of centrifuge and other machinery
(2) Chemical Products Business: Synthetic resin, industrial materials and other chemical products

## (Segment by Location)

First Quarter Ended Jan. 31, 2009
(Thousands of Yen)

|  | Japan | Asia | Total | Deletion or <br> Total <br> Company | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: |
| I. Net Sales and Operating Income: <br> Net Sales <br> (1) Net Sales to Unaffiliated Customers <br> (2) Internal Net Sales among Segments or Amount Transferred | $\begin{array}{r} 8,648,324 \\ 104,655 \end{array}$ | $\begin{array}{r} 898,299 \\ 19,505 \end{array}$ | $\begin{array}{r} 9,546,624 \\ 124,160 \end{array}$ | $(124,160)$ | $9,546,624$ <br> 0 |
| Total | 8,752,980 | 917,804 | 9,670,784 | $(124,160)$ | 9,546,624 |
| Operating Costs | 8,542,687 | 929,473 | 9,472,160 | $(127,232)$ | 9,344,927 |
| Operating Income | 210,293 | $(11,668)$ | 198,624 | 3,701 | 201,696 |

(Notes)

1. Areas included in each country or region are determined based on their degree of proximity.
2. Main country or regions included in the areas other than Japan:

Asia: China, Korea, and Indonesia (Total 3 countries)

## (Overseas Net Sales)

First Quarter Ended Jan. 31, 2009

|  | Asia | Other Areas |  |
| :--- | :---: | ---: | ---: |
|  | Total |  |  |
| I. Overseas Net Sales | $1,810,548$ | $1,040,886$ | $2,851,434$ |
| II. Consolidated Net Sales | - | - | $9,546,624$ |
| III. Ratio of Overseas Net Sales to Consolidated Net Sales (\%) | 19.0 | 10.9 | 29.9 |

(Notes)
Overseas net sales are sales of our company and subsidiaries made in countries and regions other than Japan.
(6) Notes for significant changes in shareholders' equity

None.

## [Reference]

Financial Statement etc. for the First Quarter of the Previous Year
(1) (Summary) Consolidated Quarterly Statements of Income

First Quarter (from November 1, 2007 to January 31, 2008)
(Thousands of Yen)
First Quarter Ended Jan. 31, 2008

| I. Net Sales | 10,733,863 |
| :---: | :---: |
| II. Cost of Sales | 8,727,826 |
| Gross Profit | 2,006,036 |
| III. Selling, General and Administrative Expenses | 1,641,019 |
| Operating Income | 365,016 |
| IV. Non-Operating Income | 59,394 |
| V. Non-Operating Expenses | 39,731 |
| Ordinary Income | 384,680 |
| VI. Extraordinary Income | 18,293 |
| VII. Extraordinary Losses | 16,231 |
| Income before Income Taxes and Minority Interests | 386,742 |
| Income Taxes-Current and Income Taxes-Deferred | 357,696 |
| Minority Interests in Gain | 13,121 |
| Net Income | 15,925 |

## I. Net Cash Provided by (Used in) Operating Activities

$\begin{array}{ll}\text { Income before income taxes and minority interests } & 386,742\end{array}$
Depreciation and Amortization 88,192
Decrease in Provision for Bonuses $\quad(689,550)$
Decrease in Provision for Directors' Bonuses $(48,182)$
Decrease in Allowance for Product Warranty $\quad(15,293)$
Decrease in Provision for Retirement Benefits $\quad(1,220)$
$\begin{array}{ll}\text { Increase in Provision for Directors' Retirement Benefits } & 10,830\end{array}$
Decrease in Allowance for Doubtful Accounts $\quad(2,510)$
Interest and Dividends Income $\quad(15,377)$
Interest Expenses 19,557
Foreign Exchange Losses 11,418
Realized Gains on Investments $\quad(3,627)$
Loss on Retirement of Noncurrent Assets 3,231
Decrease in Notes and Accounts Receivable-Trade 2,587,005
Increase in Inventories $\quad(1,558,621)$
Increase in Notes and Accounts Payable-Trade 418,246
Decrease in Accounts Payable-Other $\quad(166,698)$
Increase in Advances Received 40,237
Decrease in Accrued Consumption Taxes $\quad(36,043)$
Others, Net $\quad$ (83,390)
Sub total $\quad 944,946$
$\begin{array}{lr}\text { Interests and Dividends Income Received } & 8,106\end{array}$
Interest Expenses Paid $\quad(21,179)$
Income Taxes Paid $\quad(560,471)$
Net Cash Provided by (Used in) Operating Activities 371,401

## II. Net Cash Provided by (Used in) Investment Activities

Purchase of Property, Plant and Equipment
Purchase of Investment Securities
Collection of Loans Receivable 7,877
Payments of Loans Receivable $\quad(1,220)$
Increase in Guarantee Deposits $\quad(1,945)$
Others (Net) 20,679
Net Cash Provided by (Used in) Investment Activities
$(216,251)$

## III. Net Cash Provided by (Used In) Financing Activities

| Net Decrease in Short-term Loans Payable | $(358,833)$ |
| :--- | ---: |
| Proceeds from Long-term Loans Payable | 25,000 |
| Purchase of Treasury Stock | $(119)$ |
| Cash Dividends Paid | $(349,269)$ |
| $\quad$ Net Cash Provided by (Used in) Financing Activities | $(683,222)$ |

## Cash and Cash Equivalents

IV. Effect of Exchange Rate Change on Cash and Cash Equivalents $\quad(16,030)$
V. Net Decrease in Cash and Cash Equivalents $\quad(544,103)$
VI. Cash and Cash Equivalents at Beginning of Period $\quad 1,873,895$
VII. Cash and Cash Equivalents at End of Period 1,329,792

## (3) Segment Information

## (Segment by Type of Business)

First Quarter Ended Jan. 31, 2008
(Thousands of Yen)

|  | Machinery \& Equipment Business | Chemical <br> Products <br> Business | Totals | Deletion or Total Company | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: |
| I. Net Sales and Operating Income: <br> Net Sales <br> (1) Net Sales to Unaffiliated Customers <br> (2) Internal Net Sales among Segments or Amount Transferred | $1,498,744$ <br> 0 | $9,235,118$ $0$ | 10,733,863 | 0 0 | 10,733,863 |
| Total | 1,498,744 | 9,235,118 | 10,733,863 | 0 | 10,733,863 |
| Operating Costs | 1,606,325 | 8,762,521 | 10,368,846 | 0 | 10,368,846 |
| Operating Income | $(107,580)$ | 472,597 | 365,016 | 0 | 365,016 |

(Notes)

1. Business classification is by aggregate sales classification.
2. Main products and goods in each business:
(1) Machinery \& Equipment Business: Various types of centrifuge and other machinery
(2) Chemical Products Business: Synthetic resin, industrial materials and other chemical products

## (Segment by Location)

First Quarter Ended Jan. 31, 2008
(Thousands of Yen)

|  | Japan | Asia | Total | Deletion or <br> Total <br> Company | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: |
| I. Net Sales and Operating Income: <br> Net Sales <br> (1) Net Sales to Unaffiliated <br> Customers <br> (2) Internal Net Sales among <br> Segments or Amount Transferred | $\begin{array}{r} 9,395,246 \\ 99,309 \end{array}$ | $\begin{array}{r} 1,338,616 \\ 10,298 \end{array}$ | $\begin{array}{r} 10,733,863 \\ 109,608 \end{array}$ | $(109,608)$ | 10,733,863 |
| Total | 9,494,556 | 1,348,915 | 10,843,471 | $(109,608)$ | 10,733,863 |
| Operating Costs | 9,210,321 | 1,267,192 | 10,477,514 | $(108,668)$ | 10,368,846 |
| Operating Income | 284,234 | 81,722 | 365,957 | (940) | 365,016 |

(Notes)

1. Areas included in each country or region are determined based on their degree of proximity.
2. Main country or regions included in the areas other than Japan:

Asia: China, Korea, and Indonesia (Total 3 countries)

