# Consolidated and Non-Consolidated Financial Results for the Third Quarter Ended July 31, 2009 

Date:
Company:

Stock Exchange Listing:
Head Office:
President:
Investor Relations Contacts:

September 4, 2009
Tomoe Engineering Co., Ltd. and Subsidiaries
(Web Site: http://www.tomo-e.co.jp/index e.html)
$1^{\text {st }}$ Section, Tokyo Stock Exchange
2-2, Osaki 1-chome, Shinagawa-ku, Tokyo, Japan
Noboru Shiono
Natsuhiko Maeda, Director, Accounting and Management Planning Tel: (03) 5435-6512

* Any fractional sums less than one million (or one thousand) yen are disregarded.


## 1. Consolidated Financial Data for the Third Quarter Ended July 31, 2009

(1) Results of Operation (Consolidated) (Percent: Change from the second quarter of the previous year)

|  | Net Sales |  | Operating Income |  | Ordinary Income |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions <br> of Yen | Percent | Millions <br> of Yen | Percent | Millions of <br> Yen | Percent |
| Quarter Ended July 31, 2009 | 27,624 | - | 1,321 | - | 1,462 | - |
| Quarter Ended July 31, 2008 | 35,495 | $(1.6)$ | 2,024 | 23.9 | 2,160 | 25.3 |


|  | Net Income |  | Net Income per <br> Share | Fully Diluted Quarterly Net <br> Income per Share |
| :---: | :---: | :---: | :---: | :---: |
|  | Millions <br> of Yen | Percent | Yen | Yen |
| Quarter Ended July 31, 2009 | 825 | - | $82 . \frac{74}{}$ | - |
| Quarter Ended July 31, 2008 | 1,150 | 26.6 | $115 . \frac{25}{}$ | - |

(2) Financial Condition (Consolidated)

|  | Total Assets (A) <br> (Millions of Yen) | Net Assets (B) <br> (Millions of Yen) | Net Assets Ratio <br> (B)/(A) (Percent) | Net Assets <br> per Share (Yen) |
| :---: | :---: | :---: | :---: | :---: |
| Quarter Ended July 31, 2009 | 26,116 | 17,872 | 67.3 | $1,761.2$ |
| Year Ended October 31, 2008 | 29,159 | 17,465 | 58.8 | $1,719 . \underline{15}^{7.5}$ |

(Reference) Net assets (not including minority interests):
Third Quarter ended July 31, 2009: 17,580 million yen
Year ended October 31, 2008: 17,155 million yen
2. Dividend Status

|  | Dividend per Share (Yen) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Record Date) | First <br> Quarter | Interim <br> Term | Third <br> Quarter | End of <br> Fiscal Year | Annual |
| Year Ended October 31, 2008 | - | - | - | $35 . \underline{Q}^{00}$ | $35 . \underline{0}$ |
| Year Ending October 31, 2009 | - | - |  |  |  |
| YearEnding October 31, 2009 (Prospect) |  |  | - | $30 . \underline{Q}^{00}$ | $30 .^{00}$ |

(Note) Correction of the prospected dividend for this quarter: None

## 3. Forecast for Earnings for the Year Ending Oct. 31, 2009 (Consolidated)

(Percent: Change from the previous quarter)

|  | Net Sales |  | Operating Income |  | Ordinary Income |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Millions of Yen) | (Percent) | (Millions of Yen) | (Percent) | (Millions of Yen) | (Percent) |
| Full Business Year | 37,500 | $(21.1)$ | 1,410 | $(42.6)$ | 1,500 | $(42.6)$ |


|  | Net Income |  | Net Income per Share |
| :---: | :---: | :---: | :---: |
|  | (Millions of Yen) | (Percent) | Yen |
| Full Business Year | 800 | $(41.4)$ | $80 .^{17}$ |

(Note) Correction of the prospected earnings for this quarter: None

## 4. Others

(1) Significant changes in subsidiaries during this quarter (changes in specific subsidiaries involving changes in the scope of consolidation): None
(2) Adoption of simplified accounting method and the specific accounting method in preparing the consolidated quarterly financial statements: Yes
(Note) For details, refer to 4. Other Information, [Qualitative Information and Financial Statements, etc.] on p.4.
(3) Change of the principle, procedure, and representation of the accounting policies concerning the preparation of consolidated quarterly financial statements (Changes to be described in "Change in the Basis of Presenting Consolidated Quarterly Financial Statements")

1) Change due to revision of accounting standard: Yes
2) Other changes: None
(Note) For details, refer to 4. Other Information, [Qualitative Information and Financial Statements, etc.] on p.4.
(4) Number of outstanding shares (Ordinary shares)
3) Number of outstanding shares as of quarter-end and year-end (including treasury stocks)

At July 31, 2009: 10,533,200 shares At October 31, 2008: 10,533,200 shares
2) Number of treasury stocks as of quarter-end and year-end

At July 31, 2009: 554,298 shares At October 31, 2008: 554,248 shares
3) Number of average shares during consolidated third quarters

At July 31, 2009: 9,978,927 shares At July 31, 2008: 9,979,016 shares
*Explanations for appropriate use of the earnings forecast and other special instructions
From this consolidated fiscal year we have applied "Accounting Standard for Quarterly Financial Reporting" (ASBJ (The Accounting Standards Board of Japan) Statement No. 12) and its Implementation Guidance (ASBJ Guidance No. 14). And we have prepared the consolidated quarterly financial statements in accordance with "Rules for Quarterly Consolidated Financial Reporting." In addition, we have applied the rules for amended quarterly financial statements in an early stage according to Supplementary Provision 7.1.5 of "the Cabinet Office Regulation to partly modify the rules of words, types, and presenting method of financial statements" (Cabinet Office Regulation No. 50, August 7, 2008).

The forward-looking statements such as a forecast of our financial results described herein are based on the information currently available to us and certain assumptions that we believe are reasonable. Actual results could differ materially due to various factors. For assumptions of the forecasts and necessary precautions, refer to 3. Qualitative Information on Consolidated Earnings Forecast, [Qualitative Information and Financial Statements, etc.] on p.4.

## [Qualitative Information and Financial Statements, etc.]

## 1. Qualitative Information on Consolidated Operating Results:

Comparisons with the same period last year are stated as reference.
(1) General operating results

Japan's economy during this third quarter partly showed that the production bottomed out and the inventory adjustment was progressed. However, decline of capital investment and personal consumption was still noticeable, and the economic downturn was still continuing.

Under such circumstances, the consolidated net sales at the end of this quarter were 27,624 million yen, $22.2 \%$ down from the same period last year mainly due to decline of Chemical Products sales. For income, the consolidated operating income was 1,321 million yen, $34.7 \%$ down from the same period last year mainly due to the decrease of the net sales, the ordinary income was 1,462 million yen, $32.3 \%$ down from the same period last year, and the consolidated quarterly net income became 825 million yen, 28.2\% down from the same period last year.
(2) Machinery \& Equipment Business

Though the machine sales for overseas countries and part sales and repair services in Japan that had been firm up to the second quarter declined greatly during this third quarter, the consolidated net sales for this quarter were 9,281 million yen, $4.6 \%$ up from the same period last year, and the consolidated operating income was 816 million yen, $8.9 \%$ up from the same period last year.

## (3) Chemical Products Business

Electronic Materials Business and Advanced Materials Business, which had been mired in a slump, started to show signs of bottoming out in demand. However, these businesses are yet to have momentum to recover business conditions, and Plastics Business still has slow sales in Japan and abroad. As a result, the consolidated net sales marked 18,343 million yen, $31.1 \%$ down from the same period last year. For this reason, the consolidated operating income for this business went down to 504 million yen, $60.4 \%$ down from the same period last year.

## 2. Qualitative Information on Consolidated Financial Position:

(1) Assets, Liabilities, and Net Assets

Assets at the end of the consolidated third quarter under review were 26,116 million yen, 3,043 million yen (10.4\%) down from the previous consolidated fiscal year (end October 2008) as a result of a decrease in the current assets by 2,846 million yen (mainly due to a decrease in the notes and accounts receivable-trade and inventories) and a decrease in the noncurrent assets by 196 million yen (due to a return of the guarantee deposits and decrease in other assets).

On the other hand, liabilities marked 8,243 million yen decreasing 3,450 million yen (29.5\%) from the previous consolidated fiscal year mainly due to a decrease in notes and accounts payable-trade, the provision for bonuses, and income taxes payable. Net assets increased by 406 million yen ( $2.3 \%$ ) from the previous consolidated fiscal year due to an increase of retained earnings and became 17,872 million yen.

As a result, the net assets ratio as of the end of the third consolidated quarter under review increased by 8.5 percentage points to $67.3 \%$ from the end of previous consolidated fiscal year.
(2) Cash Flow Status

Net cash for this third quarter and their factors are as follows:
(Net Cash Provided by (Used in) Operating Activities)
Income before income taxes and minority interests amounted to 1,424 million yen and net cash provided by (used in) operating activities was 2,772 million yen because of a great decrease in notes and accounts receivable-trade and inventories.
(Net Cash Provided by (Used in) Investment Activities)
Net cash provided by (used in) investment activities was 32 million yen because purchase of property, plant and equipment was 207 million yen and exceeded cancellation money of time deposits and decrease of guarantee deposits etc.
(Net Cash Provided by (Used in) Financing Activities)
Net cash provided by (used in) financing activities was 741 million yen due to cash dividends paid, repayment of long-term and short-term loans payable, etc.

As a result, the balance of cash and cash equivalents for this third quarter increased by 1,961 million yen from the previous consolidated fiscal year and became 3,672 million yen.

## 3. Qualitative Information on Consolidated Earnings Forecast:

For Machinery \& Equipment Business, stagnation of product and part sales and repairs are expected to continue during the fourth quarter, backed by the trend of decline of demand in capital investment. For Chemical Products Business, we still cannot expect steady growth for the whole demand though their sales seem to have bottomed out. For these reasons, the consolidated net sales for the year ending October 31, 2009 are expected to be 37,500 million yen, decreasing $21.1 \%$ from the previous year, the consolidated ordinary income will be 1,500 million yen ( $42.6 \%$ down). And the consolidated net income will be 800 million yen, $41.4 \%$ down from the previous year.

## 4. Other Information

(1) Changes in important subsidiaries during this quarter (Changes in specific subsidiaries involving changes in the scope of consolidation): None
(2) Adoption of simplified accounting method and the specific accounting method in presenting the consolidated quarterly financial statements
(Simplified accounting method)
Calculation method of depreciation of noncurrent assets:
For the assets adopting the declining-balance method, we adopt the method to calculate the amount of depreciation for the consolidated fiscal year by dividing the period proportionally.
(Additional information)
Change of durable year of property, plant and equipment
As a result of our review on usage of the assets etc. at the time of the income tax modification, we have changed durable years of the machinery \& equipment. The effects that this change gives to the gain and loss for the third
quarter are minor. The effects to the segment information are written in the pertinent sections.
(3) Change of the principle, procedure, and representation of the accounting policies concerning the preparation of consolidated financial statements
(1) From this consolidated fiscal year we have applied "Accounting Standard for Quarterly Financial Reporting" (ASBJ Statement No. 12) and its Implementation Guidance (ASBJ Guidance No. 14). And we have prepared the consolidated quarterly financial statements in accordance with "Rules for Quarterly Consolidated Financial Reporting." In addition, we have early adopted the rules for amended quarterly financial statements in an early stage according to Supplementary Provision 7.1.5 of 'the Cabinet Office Regulation to partly modify the rules of words, types, and presenting method of financial statements" (Cabinet Office Regulation No. 50, August 7, 2008).
(2) From the consolidated first quarter we have applied "Accounting Standard for Measurement of Inventories" (ASBJ Statement No. 9) and changed to a cost accounting method (book price devaluation based on decrease in profitability). The effects that this change gives to the gain and loss for the third quarter are minor. The effects to the segment information are written in the pertinent sections.
(3) We used to adopt the accounting processing for the lease transaction for the non-transfer-ownership finance lease; however, we have early adopted "Accounting Standard for Lease Transactions" (ASBJ Statement No. 13) and "Guidance on Accounting Standard for Lease Transactions" (ASBJ Guidance No. 16) from the consolidated first quarter, whose accounting processing for sales transaction. The effects that this change gives to the gain and loss for the third quarter are minor. The effects to the segment information are written in the pertinent sections.
(4) From the consolidated first quarter, we have applied "Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for Consolidated Financial Statements" (ASBJ PITF No. 18). The effects that this change gives to the gain and loss for the third quarter are minor. The effects to the segment information are written in the pertinent sections.

| 5. Consolidated Financial Statement <br> (1) Consolidated Quarterly Balance Sheets | (Thousands of Yen) |  |
| :---: | :---: | :---: |
|  | End of third Quarter (July 31, 2009) | Summarized Balance Sheet for End of Previous Year (October. 31, 2008) |
| Current Assets |  |  |
| Cash and Deposits | 3,672,588 | 1,811,434 |
| Notes and Accounts Receivable-Trade | 11,744,271 | 15,651,542 |
| Merchandise and Finished Goods | 2,997,098 | 3,285,810 |
| Work in Process | 1,066,188 | 1,527,473 |
| Raw Materials and Supplies | 812,346 | 658,782 |
| Deferred TaxAssets | 292,042 | 628,526 |
| Others | 459,390 | 426,276 |
| Allowance for Doubtful Accounts | $(33,977)$ | $(133,061)$ |
| Total Current Assets | 21,009,948 | 23,856,785 |
| Noncurrent Assets |  |  |
| Property, Plant and Equipment |  |  |
| Buildings and Structures | 2,548,726 | 2,508,379 |
| Accumulated Depreciation | $(1,431,616)$ | $(1,355,419)$ |
| Buildings and Structures, Net | 1,117,109 | 1,152,960 |
| Machinery, Equipment and Vehicles | 3,449,894 | 3,388,940 |
| Accumulated Depreciation | $(2,461,998)$ | $(2,331,611)$ |
| Machinery, Equipment and Vehicles, Net | 987,895 | 1,057,328 |
| Land | 970,253 | 970,253 |
| Lease Assets | 88,451 | - |
| Accumulated Depreciation | $(24,084)$ | - |
| Lease Assets, Net | 64,367 | - |
| Others | 955,494 | 1,015,170 |
| Accumulated Depreciation | $(860,089)$ | $(822,301)$ |
| Others, Net | 95,404 | 192,869 |
| Total Property, Plant and Equipment | 3,235,030 | 3,373,412 |
| Intangible Assets | 36,290 | 22,064 |
| Investments and Other Assets |  |  |
| Investment Securities | 945,118 | 880,003 |
| Guarantee Deposits | 409,701 | 476,639 |
| Deferred Tax Assets | 52,641 | 34,023 |
| Derivatives | 20,465 | 22,522 |
| Others | 504,908 | 563,610 |
| Allowance for Doubtful Accounts | $(97,982)$ | $(69,729)$ |
| Total Investments and Other Assets | 1,834,854 | 1,907,070 |
| Total Noncurrent Assets | 5,106,175 | 5,302,547 |
| Total Assets | 26,116,124 | 29,159,333 |

(Thousands of Yen)

| Liabilities and Net Assets | End of Third Quarter (July 31, 2009) | Summarized Balance Sheet for End of Previous Year (October 31, 2008) |
| :---: | :---: | :---: |
| Liabilities |  |  |
| Current Liabilities |  |  |
| Notes and Accounts Payable-Trade | 5,571,247 | 7,177,796 |
| Short-Term Loans Payable | 733,470 | 1,054,069 |
| Lease Obligations | 28,722 | - |
| Accounts Payable-Others | 389,405 | 550,233 |
| Income Taxes Payable | 42,427 | 647,878 |
| Advances Received | 288,952 | 291,376 |
| Provision for Bonuses | 448,381 | 1,135,803 |
| Provision for Directors' Bonuses | 29,007 | 64,806 |
| Allowance for Product Warranty | 149,380 | 175,261 |
| Others | 267,749 | 217,108 |
| Total Current Liabilities | 7,948,743 | 11,314,334 |
| Noncurrent Liabilities |  |  |
| Long-Term Loans Payable | 0 | 85,000 |
| Lease Obligations | 53,629 | - |
| Provision for Retirement Benefits | 25,757 | 31,958 |
| Provision for Directors' Retirement Benefits | 142,760 | 257,780 |
| Deferred Tax Liabilities | 72,619 | 4,514 |
| Total Noncurrent Liabilities | 294,766 | 379,253 |
| Total Liabilities | 8,243,510 | 11,693,588 |
| Net Assets |  |  |
| Shareholders' Equity |  |  |
| Capital Stock | 1,061,210 | 1,061,210 |
| Capital Surplus | 1,483,410 | 1,483,410 |
| Retained Earnings | 15,389,998 | 14,913,596 |
| Treasury Stock | $(363,045)$ | $(363,003)$ |
| Total Shareholders' Equity | 17,571,572 | 17,095,213 |
| Valuation and Translation Adjustments |  |  |
| Valuation Difference on Available-for-Sale Securities | 99,171 | 12,188 |
| Deferred Gains or Losses on Hedges | 103 | 26,115 |
| Foreign Currency Translation Adjustment | $(90,792)$ | 21,748 |
| Total Valuation and Translation Adjustments | 8,482 | 60,052 |
| Minority Interests | 292,558 | 310,478 |
| Total Net Assets | 17,872,613 | 17,465,744 |
| Total Liabilities and Net Assets | 26,116,124 | 29,159,333 |

(2) Consolidated Quarterly Statements of Income (Third Quarter)

Third Quarter Ended
July 31, 2009

| Net Sales | 27,624,345 |
| :---: | :---: |
| Cost of Sales | 21,847,979 |
| Gross Profit | 5,776,365 |
| Selling, General and Administrative Expenses | 4,455,354 |
| Operating Income | 1,321,011 |
| Non-Operating Income |  |
| Interest income | 1,558 |
| Dividends Income | 46,942 |
| Rent Income | 18,858 |
| Foreign Exchange Gains | 56,944 |
| Gain on Valuation of Derivatives | 23,298 |
| Others | 40,005 |
| Total Non-Operating Income | 187,606 |
| Non-Operating Expenses |  |
| Interest Expenses | 18,304 |
| Loss on Sales of Notes Payable | 3,871 |
| Commission Fee | 9,219 |
| Others | 14,469 |
| Total Non-Operating Expenses | 45,864 |
| Ordinary Income | 1,462,753 |
| Extraordinary Income |  |
| Reversal of Allowance for Doubtful Accounts | 47,989 |
| Total Extraordinary Income | 47,989 |
| Extraordinary Losses |  |
| Loss on Retirement of Noncurrent Assets | 3,307 |
| Loss on Sales of Noncurrent Assets | 113 |
| Loss on Sales of Investment Securities | 5,948 |
| Loss on Valuation of Investment Securities | 76,692 |
| Provision of Allowance for Doubtful Accounts | 262 |
| Total Extraordinary Losses | 86,325 |
| Income before Income Taxes and Minority Interests | 1,424,417 |
| Income Taxes-Current | 238,338 |
| Income Taxes-Deferred | 349,064 |
| Total Income Taxes | 587,403 |
| Minority Interests in Income | 11,349 |
| Net Income | 825,664 |


|  | July 31, 2009 |
| :---: | :---: |
| Net Cash Provided by (Used in) Operating Activities |  |
| Income before Income Taxes and Minority Interests | 1,424,417 |
| Depreciation and Amortization | 388,572 |
| Increase (Decrease) in Provision for Bonuses | $(686,294)$ |
| Increase (Decrease) in Provision for Directors' Bonuses | $(35,799)$ |
| Increase (Decrease) in Allowance for Product Warranty | $(25,881)$ |
| Increase (Decrease) in Provision for Retirement Benefits | $(6,201)$ |
| Increase (Decrease) in Provision for Directors' Retirement Benefits | $(115,020)$ |
| Increase (Decrease) in Allowance for Doubtful Accounts | $(70,830)$ |
| Loss (Gain) on Valuation of Investment Securities | 76,692 |
| Interest and Dividends Income | $(48,501)$ |
| Interest Expenses | 18,304 |
| Foreign Exchange Losses (Gains) | 3,871 |
| Loss on Retirement of Noncurrent Assets | 3,307 |
| Loss (Gain) on Sales of Noncurrent Assets | 113 |
| Loss (Gain) on Sales of Investment Securities | 5,948 |
| Loss (Gain) on Valuation of Derivatives | $(23,298)$ |
| Decrease (Increase) in Notes and Accounts Receivable-Trade | 3,741,363 |
| Decrease (Increase) in Inventories | 502,878 |
| Increase (Decrease) in Notes and Accounts Payable-Trade | $(1,490,418)$ |
| Increase (Decrease) in Accounts Payable-Others | $(119,511)$ |
| Increase (Decrease) in Advances Received | (196) |
| Increase (Decrease) in Accrued Consumption Taxes | 109,418 |
| Others, Net | 320,456 |
| Sub total | 3,973,393 |
| Interests and Dividends Income Received | 49,754 |
| Interest Expenses Paid | $(38,642)$ |
| Income Taxes Paid | $(1,211,836)$ |
| Net Cash Provided by (Used in) Operating Activities | 2,772,667 |
| Net Cash Provided by (Used in) Investment Activities |  |
| Proceeds from Withdrawal of Time Deposits | 100,000 |
| Proceeds from Sales of Property, Plant and Equipment | 238 |
| Purchase of Property, Plant and Equipment | $(207,935)$ |
| Proceeds from Sales of Investment Securities | 5,339 |
| Purchase of Investment Securities | $(11,648)$ |
| Collection of Loans Receivable | 10,423 |
| Payments of Loans Receivable | (980) |
| Guarantee Deposits (Increase) | 60,721 |
| Others, Net | 11,379 |
| Net Cash Provided by (Used in) Investment Activities | $(32,461)$ |


| Net Cash Provided by (Used in) Financing Activities | $(239,577)$ |
| :--- | ---: |
| Net Increase (Decrease) in Short-Term Loans Payable | $(30,079)$ |
| Repayments of Lease Obligations | $(115,000)$ |
| Repayment of Long-Term Loans Payable | $(42)$ |
| Purchase of Treasury Stock | $(349,263)$ |
| Cash Dividends Paid | $(7,315)$ |
| Cash Dividends Paid to Minority Shareholders | $(741,277)$ |
| Net Cash Provided by (Used in) Financing Activities | $(37,774)$ |
| Cash and Cash Equivalents |  |
| Effect of Exchange Rate Change on Cash and Cash | $1,961,154$ |
| Equivalents | $1,711,434$ |
| Net Increase (Decrease) in Cash and Cash Equivalents | $3,672,588$ |
| Cash and Cash Equivalents at Beginning of Period |  |
| Cash and Cash Equivalents at End of Period |  |

From this consolidated fiscal year we have applied "Accounting Standard for Quarterly Financial Reporting" (ASBJ Statement No. 12) and its Implementation Guidance (ASBJ Guidance No. 14). And we have prepared the consolidated quarterly financial statements in accordance with "Rules for Quarterly Consolidated Financial Reporting."
(4) Note on Going Concern Assumption

None.
(5) Segment Information
(Segment by type of business)
Third Quarter Ended July 31, 2009

|  | Machinery \& Equipment Business | Chemical <br> Products <br> Business | Total | Deletion or <br> Total <br> Company | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: |
| I. Net Sales and Operating Income: <br> Net Sales <br> (1) Net Sales to Unaffiliated Customers <br> (2) Internal Net Sales among Segments or Amount Transferred | 9,281,072 | $18,343,272$ | $27,624,345$ | - | 27,624,345 |
| Total | 9,281,072 | 18,343,272 | 27,624,345 | - | 27,624,345 |
| Operating Costs | 8,464,989 | 17,838,344 | 26,303,334 | - | 26,303,334 |
| Operating Income | 816,082 | 504,928 | 1,321,011 | - | 1,321,011 |

(Notes)

1. Business classification is by aggregate sales classification.
2. Main products and goods in each business:
(1) Machinery \& Equipment Business: Various types of centrifuge and other machinery
(2) Chemical Products Business: Synthetic resin, industrial materials and other chemical products
3. Changes for Accounting Standards
(1) Application of Accounting Standard for Measurement of Inventories

From the consolidated first quarter we have applied "Accounting Standard for Measurement of Inventories" (ASBJ Statement No. 9) and changed to a cost accounting method (book price devaluation based on decrease in profitability). The effects that this change gives to the gain and loss for the third quarter are minor.
(2) Application of Accounting Standard for Lease Transactions

We used to adopt the accounting processing for the lease transaction for the non-transfer-ownership finance lease; however, we have early adopted "Accounting Standard for Lease Transactions" (ASBJ Statement No. 13) and "Guidance on Accounting Standard for Lease Transactions" (ASBJ Guidance No. 16) from the consolidated first quarter, whose accounting processing for sales transaction. The effects that this change gives to the gain and loss for the third quarter are minor.
(3) Application of Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for Consolidated Financial Statements
From the consolidated first quarter, we have applied "Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for Consolidated Financial Statements" (ASBJ PITF No. 18) and made the necessary adjustments in consolidated financial statements. The effects that this change gives to the gain and loss for the third quarter are minor.
4. As written in 4. Other Information, (2) Adoption of simplified accounting method and the specific accounting method in presenting the consolidated quarterly financial statements, [Qualitative Information and Financial Statements, etc.], we have changed durable years of the machinery and equipment as a result of our review on usage of the assets etc. at the time of the income tax modification. The effects that this change gives to the gain and loss for the third quarter are minor.

## (Segment by Location)

Third Quarter Ended July 31, 2009

|  | Japan | Asia | Total | Deletion or <br> Total Company | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: |
| I. Net Sales and Operating Income: <br> Net Sales <br> (1) Net Sales to Unaffiliated Customers <br> (2) Internal Net Sales among Segments or Amount Transferred | $\begin{array}{r} 25,453,672 \\ 259,263 \end{array}$ | $\begin{array}{r} 2,170,672 \\ 91,596 \end{array}$ | $\begin{array}{r} 27,624,345 \\ 350,860 \end{array}$ | $(350,860)$ | 27,624,345 |
| Total | 25,712,936 | 2,262,269 | 27,975,205 | $(350,860)$ | 27,624,345 |
| Operating Costs | 24,370,104 | 2,282,682 | 26,652,787 | $(349,452)$ | 26,303,334 |
| Operating Income | 1,342,831 | $(20,413)$ | 1,322,418 | $(1,407)$ | 1,321,011 |

(Notes)

1. Areas including countries or regions are determined based on their degree of geographical proximity.
2. Main countries or regions included in the areas other than Japan:

Asia: China, Korea, and Indonesia (Total 3 countries)

## 3. Changes for Accounting Standards

(1) Application of Accounting Standard for Measurement of Inventories

From the consolidated first quarter we have applied "Accounting Standard for Measurement of Inventories" (ASBJ Statement No. 9) and changed to a cost accounting method (book price devaluation based on decrease in profitability). The effects that this change gives to the gain and loss for the third quarter are minor.
(2) Application of Accounting Standard for Lease Transactions

We used to adopt the accounting processing for the lease transaction for the non-transfer-ownership finance lease; however, we have early adopted "Accounting Standard for Lease Transactions" (ASBJ Statement No. 13) and "Guidance on Accounting Standard for Lease Transactions" (ASBJ Guidance No. 16) from the consolidated
first quarter, whose accounting processing for sales transaction. The effects that this change gives to the gain and loss for the third quarter are minor.
(3) Application of Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for Consolidated Financial Statements

From this consolidated first quarter, we have applied "Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for Consolidated Financial Statements" (ASBJ PITF No. 18) and made the necessary adjustments in consolidated financial statements. The effects that this change gives to the gain and loss for the third quarter are minor.
4. As written in 4. Other Information, (2) Adoption of simplified accounting method and the specific accounting method in presenting the consolidated quarterly financial statements, [Qualitative Information and Financial Statements, etc.], we have changed durable years of the machinery and equipment as a result of our review on usage of the assets etc. at the time of the income tax modification. The effects that this change gives to the gain and loss for the third quarter are minor.
(Overseas Net Sales)
Third Quarter Ended July 31, 2009
(Thousands of Yen)

|  | Asia | Other Regions | Total |
| :--- | ---: | ---: | ---: |
| I. Overseas Net Sales | $5,314,397$ | $1,591,703$ | $6,906,100$ |
| II. Consolidated Net Sales | - | - | $27,624,345$ |
| III. Ratio of Overseas Net Sales to Consolidated Net Sales (\%) | 19.2 | 5.8 | 25.0 |

(Notes)

1. Areas including countries or regions are determined based on their degree of geographical proximity.
2. Main countries or regions included in the areas other than Japan:
(1) Asia: China, Korea, Taiwan, and Indonesia (Total 4 countries)
(2) Other regions: America and Europe
3. Overseas net sales are sales of our company and subsidiaries made in countries and regions other than Japan.
(6) Notes for significant changes in shareholders' equity

None.

## [Reference]

Financial Statement etc. for the Third Quarter of the Previous Year
(1) Consolidated Quarterly Statements of Income
(Thousands of Yen)
November 1, 2007 to July 31, 2008
I. Net Sales
II. Cost of Sales

Gross Profit
III. Selling, General and Administrative Expenses

Operating Income
IV. Non-Operating Income

1. Interest Income

10,721
2. Dividends Income

50,620
3. Rent Income

18,932
4. Foreign Exchange Gains

88,613
5. Others

63,025
6,978,994

Non-Operating Expenses

1. Interest Expenses

51,553
2. Loss on Sales of Notes Payable 8,685
3. Commission Fee 22,267
4. Others $\quad 13,211$ 95,717
Ordinary Income
$2,160,578$
VI. Extraordinary Income

1. Gain on Investments

5,627
2. Reversal of Allowance for Doubtful Accounts
VII. Extraordinary Losses

1. Loss on Sales of Noncurrent Assets

724
2. Loss on Retirement of Noncurrent Assets

5,197
3. Provision of Allowance for Doubtful Accounts Income before Income Taxes and Minority Interests
Income Taxes-Current
Income Taxes-Deferred
Minority Interests in Income
Net Income

| 5,627 |  |
| ---: | ---: |
| 22,930 | 28,558 |


| 13,597 | 19,520 |
| ---: | ---: |
|  | $2,169,615$ |
| 672,784 |  |
| 310,285 | 983,070 |
|  | 36,425 |
|  | $1,150,119$ |

## I. Net Cash Provided by (Used in) Operating Activities

$$
\text { Income before income taxes and minority interests } \quad 2,169,615
$$

Depreciation and Amortization 292,328
Decrease in Provision for Bonuses $(426,098)$
Decrease in Provision for Directors' Bonuses $(15,382)$
Decrease in Allowance for Product Warranty $\quad(72,751)$
Increase in Provision for Retirement Benefits 2,235
$\begin{array}{ll}\text { Increase in Provision for Directors' Retirement Beneftts } & 32,490\end{array}$
Decrease in Allowance for Doubtful Accounts $\quad(10,177)$
Interest and Dividends Income $\quad(61,341)$
Interest Expenses 51,553
Foreign Exchange Gains $\quad 9,222$
Gains on Investments $(5,627)$
Losses on Sales of Investment Securities 116
Losses on Sales of Noncurrent Assets 724
Losses on Retirement of Noncurrent Assets 5,197
Decrease in Notes and Accounts Receivable-Trade 2,959,774
Increase in Inventories $\quad(1,430,645)$
Increase in Notes and Accounts Payable-Trade 316,959
Decrease in Accounts Payable-Others $\quad(160,432)$
Increase in Advances Received 284,170
Increase in Accrued Consumption Taxes 1,945
Others, Net 93,037
Sub total 4,036,914
Interest and Dividends Income Received 53,663
Interest Expenses Paid $\quad(35,025)$
$\begin{array}{cr}\text { Income Taxes Paid } & (1,078,742) \\ \text { Net Cash Provided by (Used in) Operating Activities } & 2,976,809\end{array}$
II. Net Cash Provided by (Used in) Investment Activities

Purchase of Property, Plant and Equipment $(410,939)$

Proceeds from Sales of Property, Plant and Equipment 380
Purchase of Intangible Property, Plant and Equipment $\quad(3,996)$
Purchase of Investment Securities $\quad(13,068)$
Proceeds from Sales of Investment Securities 283
Collection of Loans Receivable 24,284
Payments of Loans Receivable $\quad(1,940)$
Increase in Guarantee Deposits $\quad(76,211)$
Others, Net 20,904
Net Cash Provided by (Used in) Investment Activities $\quad(460,302)$

## III. Net Cash Provided by (Used In) Financing Activities

| Net Decrease in Short-term Loans Payable | $(2,408,684)$ |
| :--- | ---: |
| Proceeds from Long-term Loans Payable | 85,000 |
| Repayment of Long-term Loans Payable | $(150,000)$ |
| Proceeds from Investments from Minority Shareholders | 50,080 |
| Purchase of Treasury Stock | $(188)$ |
| Cash Dividends Paid | $(349,269)$ |
| Cash Dividends Paid to Minority Shareholders | $(7,781)$ |
| Net Cash Provided by (Used in) Financing Activities | $(2,780,843)$ |

## Cash and Cash Equivalents

| IV. | Effect of Exchange Rate Change on Cash and Cash Equivalents | $(41,817)$ |
| :--- | :--- | ---: |
| V. | Net Decrease in Cash and Cash Equivalents | $(306,153)$ |
| VI. | Cash and Cash Equivalents at Beginning of Period | $1,873,895$ |
| VII. | Cash and Cash Equivalents at End of Quarter | $1,567,741$ |

(3) Segment Information

## (Segment by Type of Business)

Third Quarter Ended July 31, 2008
(Thousands of Yen)

|  |  <br> Equipment <br> Business | Chemical <br> Products <br> Business | Total | Deletion or <br> Total <br> Company | Consolidated <br> I. Net Sales and Operating Income: <br> Net Sales <br> (1) Net Sales to Unaffiliated <br> Customers <br> (2) Internal Net Sales among <br> Segments or Amount <br> Transferred <br> Total |
| :---: | ---: | ---: | ---: | ---: | ---: |
| Operating Costs | - |  |  |  |  |
| Operating Income | $-26,623,053$ | $35,495,259$ |  | - | $35,495,259$ |

(Notes)

1. Business classification is by aggregate sales classification.
2. Main products and goods in each business:
(1) Machinery \& Equipment Business: Various types of centrifuge and other machinery
(2) Chemical Products Business: Synthetic resin, industrial materials and other chemical products
(Segment by Location)
Third Quarter Ended July 31, 2008
(Thousands of Yen)

|  | Japan | Asia | Total | Deletion or Total <br> Company | Consolidated |
| :---: | ---: | ---: | ---: | ---: | ---: |
| I. Net Sales and Operating Income: <br> Net Sales <br> (1) Net Sales to Unaffiliated <br> Customers <br> (2) Internal Net Sales among <br> Segments or Amount | $31,523,281$ | $3,971,978$ | $35,495,259$ |  |  |
| Transferred |  |  |  |  |  |

(Notes)

1. Areas including countries or regions are determined based on their degree of geographical proximity.
2. Main countries or regions included in the areas other than Japan:

Asia: China, Korea, and Indonesia (Total 3 countries)

