# Consolidated and Non-Consolidated Financial Results for the First Quarter Ended January 31, 2010 

Date:
Company Name and Code: Tomoe Engineering Co., Ltd. and Subsidiaries - 6309
(Website: http://www.tomo-e.co.jp/index_e.html)
Stock Exchange Listing:
Head Office:
President:
Investor Relations Contacts: Natsuhiko Maeda, Director, Accounting and Management Planning Tel: (03) 5435-6512 Date to report Consolidated Quarterly Financial Statement: March 15, 2010
Date for Dividend Payment:
*Any fractional sums less than one million (or one thousand) yen are disregarded.

## 1. Consolidated Financial Data for the First Quarter Ended January 31, 2010

(1) Results of Operation (Consolidated) (Percent: Change from the same quarter of the previous year)

|  | Net Sales |  | Operating Income |  | Ordinary Income |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of <br> Yen | Percent | Millions of <br> Yen | Percent | Millions of <br> Yen | Percent |
| Quarter Ended January 31, 2010 | 7,955 | $(16.7)$ | 169 | $(16.0)$ | 174 | 159.2 |
| Quarter Ended January 31, 2009 | 9,546 | - | 201 | - | 67 | - |


|  | Net Income |  | Net Income per Share | Fully Diluted Quarterly <br> Net Income per Share |
| :--- | :---: | :---: | :---: | :---: |
|  | Millions of <br> Yen | Percent | Yen | Yen |
| Quarter Ended January 31, 2010 | 203 | - | $20^{\frac{39}{29}}$ | - |
| Quarter Ended January 31, 2009 | $(22)$ | - | $\left(2 . \frac{28}{}\right)$ | - |

(2) Financial Condition (Consolidated)

|  | Total Assets (A) <br> (Millions of Yen) | Net Assets (B) <br> (Millions of Yen) | Net Assets Ratio <br> (B)/(A) (Percent) | Net Assets <br> per Share (Yen) |
| :---: | :---: | :---: | :---: | :---: |
| Quarter Ended January 31, 2010 | 26,596 | 17,872 | 66.1 | $1,762$. . $^{46}$ |
| Year Ended October 31, 2009 | 26,412 | 17,921 | 66.8 | $1,767 .{ }^{97}$ |

(Reference) Net assets (not including minority interests):
First Quarter ended January 31, 2010: 17,587 million yen
Year ended October 31, 2009: 17,642 million yen

## 2. Dividend Status

|  | Dividend per Share (Yen) |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| (Record Date) | First <br> Quarter | Interim <br> Term | Third <br> Quarter | End of <br> Fiscal Year | Annual |
| Year Ended October 31, 2009 | - | - | - | $30 .{ }^{00}$ | $30 . \underline{00}$ |
| Year Ending October 31, 2010 | - |  |  |  | $30 . \underline{00}$ |
| YearEnding October31,2010(Prospect) |  |  | - | $30 . \underline{00}$ |  |

(Note) Correction of the prospected dividend for this quarter: None

## 3. Forecast for Earnings for the Year Ending October 31, 2010 (Consolidated)

(Percent: Change from the previous quarter)

|  | Net Sales |  | Operating Income |  |  | Ordinary Income |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Millions of Yen) | (Percent) | (Millions of Yen) | (Percent) | (Millions of Yen) | (Percent) |  |
| 2nd <br> (consolidated) | 20,500 | 3.4 | 1,130 | $(17.6)$ | 1,130 | $(24.7)$ |  |
| Full Business Year | 39,500 | 8.8 | 1,730 | 9.1 | 1,750 | 3.7 |  |


|  | Net Income |  | Net Income per Share |
| :--- | :---: | :---: | :---: |
|  | (Millions of Yen) | (Percent) | Yen |
| $2^{\text {nd }}$ <br> (consolidated) | 730 | $(12.9)$ | $73 . \underline{\underline{15}}$ |
| Full Business Year | 1,100 | 10.7 | $110 . \underline{ }^{\underline{23}}$ |

(Note) Correction of the prospected earnings for this quarter: None

## 4. Others

(1) Significant changes in subsidiaries during this quarter (changes in specific subsidiaries involving changes in the scope of consolidation): None
(2) Adoption of simplified accounting method and the specific accounting method in preparing the consolidated quarterly financial statements: Yes
(Note) For details, refer to 4. Other Information, [Qualitative Information and Financial Statements, etc.] on p.4.
(3) Change of the principle, procedure, and representation of the accounting policies concerning the preparation of consolidated quarterly financial statements (Changes to be described in "Change in the Basis of Presenting Consolidated Quarterly Financial Statements")

1) Change due to revision of accounting standard: Yes
2) Other changes: None
(Note) For details, refer to 4. Other Information, [Qualitative Information and Financial Statements, etc.] on p.4.
(4) Number of outstanding shares (Ordinary shares)
3) Number of outstanding shares as of quarter-end and year-end (including treasury stocks)

At January 31, 2010: 10,533,200 shares At October 31, 2009: 10,533,200 shares
2) Number of treasury stocks as of quarter-end and year-end

At January 31, 2010: 554,328 shares At October 31, 2009: 554,298 shares
3) Number of average shares during consolidated First quarters

At January 31, 2010: 9,978,886 shares At January 31, 2009: 9,978,952 shares
*Explanations for appropriate use of the earnings forecast and other special instructions
The forward-looking statements such as a forecast of our financial results described herein are based on the information currently available to us and certain assumptions that we believe are reasonable. Actual results could differ materially due to various factors.

## [Qualitative Information and Financial Statements, etc.] <br> 1. Qualitative Information on Consolidated Operating Results:

(1) General operating results

During the first quarter Japan's economy benefitted from several positive changes, including a recovery in exports, and production exhibited a brisk level of activity. On the other hand, personal consumption remained flat against the backdrop of no growth in the number of workers employed and stagnant wages, and with deflationary pressures becoming stronger there were no signs of expansion in capital investment.

Given such circumstances, consolidated net sales for the Tomoe Engineering Group for the first quarter were 7,955 million yen, $16.7 \%$ down from the same period last year. Net sales for the Chemical Products Business were basically unchanged from the previous year, while the Machinery \& Equipment Business experienced a lower level of activity reflecting the large-scale overseas sales in the previous year. As a result, consolidated operating income was 169 million yen, $16.0 \%$ down from the same period last year. Ordinary income, however, was 174 million yen, $159.2 \%$ up from the same period last year because of a smaller loss on valuation of derivatives. Following the addition of extraordinary income that included a gain on sales of investments securities, net income for the quarter was 203 million yen, compared with a 22 million yen net loss in the same period last year.
(2) Machinery \& Equipment Business

In the Machinery \& Equipment Business, consolidated net sales were 1,332 million yen, $53.7 \%$ down from the same period last year, which mainly reflected completion of the large-scale machinery shipments for the chemical industry in Poland in the same period one year ago. Although earnings were affected positively by a decline in the cost rate, consolidated earnings for this sector changed to a loss of 129 million yen, from a profit of 41 million yen in the same period last year, mainly because of the lower net sales.
(3) Chemical Products Business

In the Chemical Products Business, sales of some commercial products slipped in the industrial materials business and the advanced materials business, in contrast to the electronic materials business, where net sales remained strong thanks to a recovery in semiconductor-related demand. As a result, the consolidated net sales for all sectors were 6,623 million yen, $0.7 \%$ down from the same period last year. From a profit perspective, on the other hand, earnings were boosted by the growth in net sales of commercial products enjoying relatively high profit margins in the electronic materials business and the fine chemicals business, together with the effects of spending reductions, and consolidated operating income was 298 million yen, 86.1\% up from the same period last year.

## 2. Qualitative Information on Consolidated Financial Position:

(1) Assets, Liabilities, and Net Assets

Total assets at the end of the consolidated first quarter under review increased by 184 million yen ( $0.7 \%$ ) from the end of the previous consolidated fiscal year (consolidated fiscal year ended October 31, 2009) to 26,596 million yen (mainly due to an increase in inventories and other current assets, which exceeded the decrease in noncurrent assets resulting from depreciation and sales of investments securities).

Total liabilities increased by 233 million yen (2.8\%) from the end of the previous consolidated fiscal year to 8,724 million yen, mainly due to the increase in notes and accounts payable-trade, advances received and accounts payable-other, which exceeded decreases in provision for bonuses and other accounts. Net assets decreased by 49 million yen (0.3\%) from the end of the previous consolidated fiscal year to 17,872 million, due mainly to cash dividends paid.

As a result, the net assets ratio at the end of the consolidated first quarter under review decreased by 0.7 points to $66.1 \%$ from the end of the previous consolidated fiscal year.
(2) Cash Flow Status

Cash and cash equivalents as of the end of the consolidated first quarter under review decreased by 1,817 million yen to 2,630 million yen from the end of the previous consolidated fiscal year. The status of each cash flow and their factors during the first quarter are as follows:
(Net Cash Provided by (Used in) Operating Activities)
Inventories increased by 1,391 million yen, and the provision for bonuses decreased by 472 million yen. As a result of these and other changes, net cash used in operating activities was 689 million yen.
(Net Cash Provided by (Used in) Investment Activities)
Net cash used in investment activities was 835 million yen. This mainly reflected 1,000 million yen in funds used to increase time deposits, which exceeded the proceeds from sales of investment securities and changes in other accounts.

## (Net Cash Provided by (Used in) Financing Activities)

Net cash used in financing activities was 306 million yen, mainly for cash dividends paid.

## 3. Qualitative Information on Consolidated Earnings Forecast:

There are no changes to the six-month period and full business year projections included in the Forecast for the Year Ending October 2010 (Consolidated) that we released on December 10, 2009.

## 4. Other Information

(1) Changes in important subsidiaries during this quarter (Changes in specific subsidiaries involving changes in the scope of consolidation): None
(2) Adoption of simplified accounting method and the specific accounting method in presenting the consolidated quarterly financial statements

Calculation method of depreciation of noncurrent assets:
For the assets adopting the declining-balance method, we adopt the method to calculate the amount of depreciation for the consolidated fiscal year by dividing the period proportionally.
(3) Change of the principle, procedure, and representation of the accounting policies concerning the preparation of consolidated financial statements

Change of accounting policy for reporting balance of completed contracts and cost of completed contracts
We have traditionally reported revenues and costs of construction contracts by applying the completed-contract method. Beginning from the first quarter consolidated accounting period, we will apply the Accounting Standard for Construction Contracts (Accounting Standards Board of Japan Statement No. 15, December 27, 2007) and the Guidance on Accounting Standard for Construction Contracts (Accounting Standards Board of Japan Implementation Guidance No. 18, December 27, 2007). Beginning from works contracts for which construction activity was begun during the consolidated first quarter period under review, we will apply the percentage of completion method for works for which the outcome of the construction activity is deemed certain by the end of the consolidated first quarter period, and will apply the completed-contract method for all other works.

For the consolidated first quarter under review, this change did not have a material effect on our earning and business segment information, because we did not have any contracts that fulfilled the requirements for application of the percentage of completion method.

## 5. Consolidated Financial Statement

(1) Consolidated Quarterly Balance Sheets
(Thousands of Yen)

| Assets | End of First Quarter (January 31, 2010) | Summarized Balance Sheet for End of Previous Year (October. 31, 2009) |
| :---: | :---: | :---: |
| Current Assets |  |  |
| Cash and Deposits | 3,630,205 | 4,447,793 |
| Notes and Accounts Receivable-Trade | 11,700,809 | 11,995,465 |
| Merchandise and Finished Goods | 3,417,309 | 2,591,153 |
| Work in Process | 1,360,047 | 914,572 |
| Raw Materials and Supplies | 928,657 | 787,926 |
| Deferred Tax Assets | 304,706 | 398,437 |
| Others | 380,902 | 356,812 |
| Allowance for Doubtful Accounts | $(20,933)$ | $(34,896)$ |
| Total Current Assets | 21,701,704 | 21,457,266 |
| Noncurrent Assets |  |  |
| Property, Plant and Equipment |  |  |
| Buildings and Structures | 2,525,099 | 2,522,652 |
| Accumulated Depreciation | $(1,456,456)$ | $(1,433,070)$ |
| Buildings and Structures, Net | 1,068,642 | 1,089,581 |
| Machinery, Equipment and Vehicles | 3,438,808 | 3,400,759 |
| Accumulated Depreciation | $(2,529,344)$ | $(2,482,626)$ |
| Machinery, Equipment and Vehicles, Net | 909,463 | 918,132 |
| Land | 970,253 | 970,253 |
| Lease Assets | 88,451 | 88,451 |
| Accumulated Depreciation | $(35,036)$ | $(29,614)$ |
| Lease Assets, Net | 53,415 | 58,837 |
| Others | 960,545 | 956,862 |
| Accumulated Depreciation | $(876,707)$ | $(869,884)$ |
| Others, Net | 83,837 | 86,978 |
| Total Property, Plant and Equipment | 3,085,612 | 3,123,783 |
| Intangible Assets | 51,965 | 48,713 |
| Investments and Other Assets |  |  |
| Investment Securities | 854,059 | 903,416 |
| Guarantee Deposits | 413,101 | 410,359 |
| Deferred Tax Assets | 48,697 | 53,522 |
| Others | 521,467 | 506,668 |
| Allowance for Doubtful Accounts | $(79,946)$ | $(91,282)$ |
| Total Investments and Other Assets | 1,757,378 | 1,782,685 |
| Total Noncurrent Assets | 4,894,956 | 4,955,182 |
| Total Assets | 26,596,661 | 26,412,448 |


| Liabilities and Net Assets | End of First Quarter (January 31, 2010) | Summarized Balance Sheet for End of Previous Year (October 31, 2009) |
| :---: | :---: | :---: |
| Liabilities |  |  |
| Current Liabilities |  |  |
| Notes and Accounts Payable-Trade | 5,882,104 | 5,430,683 |
| Short-Term Loans Payable | 705,615 | 692,481 |
| Lease Obligations | 27,455 | 28,107 |
| Accounts Payable-Others | 489,839 | 427,104 |
| Income Taxes Payable | 26,488 | 53,760 |
| Advances Received | 437,739 | 243,984 |
| Provision for Bonuses | 319,820 | 791,939 |
| Provision for Directors' Bonuses | 13,876 | 48,470 |
| Allowance for Product Warranty | 148,180 | 154,997 |
| Others | 311,899 | 294,512 |
| Total Current Liabilities | 8,363,019 | 8,166,042 |
| Noncurrent Liabilities |  |  |
| Lease Obligations | 39,991 | 46,686 |
| Provision for Retirement Benefits | 31,423 | 29,034 |
| Provision for Directors' Retirement Benefits | 142,760 | 142,760 |
| Deferred Tax Liabilities | 81,393 | 50,901 |
| Derivatives | 65,862 | 55,478 |
| Total Noncurrent Liabilities | 361,430 | 324,861 |
| Total Liabilities | 8,724,449 | 8,490,904 |
| Net Assets |  |  |
| Shareholders' Equity |  |  |
| Capital Stock | 1,061,210 | 1,061,210 |
| Capital Surplus | 1,483,410 | 1,483,410 |
| Retained Earnings | 15,461,666 | 15,557,577 |
| Treasury Stock | $(363,081)$ | $(363,045)$ |
| Total Shareholders' Equity | 17,643,204 | 17,739,152 |
| Valuation and Translation Adjustments |  |  |
| Valuation Difference on Available-for-Sale Securities | 89,867 | 77,749 |
| Deferred Gains or Losses on Hedges | (264) | (712) |
| Foreign Currency Translation Adjustment | $(145,460)$ | $(173,790)$ |
| Total Valuation and Translation Adjustments | $(55,857)$ | $(96,753)$ |
| Minority Interests | 284,863 | 279,145 |
| Total Net Assets | 17,872,211 | 17,921,544 |
| Total Liabilities and Net Assets | 26,596,661 | 26,412,448 |

(2) Consolidated Quarterly Statements of Income (First Quarter)
(Thousands of Yen)

|  | First Quarter Ended January 31, 2009 | First Quarter Ended January 31, 2010 |
| :---: | :---: | :---: |
| Net Sales | 9,546,624 | 7,955,463 |
| Cost of Sales | 7,847,366 | 6,340,188 |
| Gross Profit | 1,699,257 | 1,615,274 |
| Selling, General and Administrative Expenses | 1,497,561 | 1,445,780 |
| Operating Income | 201,696 | 169,494 |
| Non-Operating Income |  |  |
| Interest income | 546 | 390 |
| Dividends Income | 6,941 | 4,804 |
| Rent Income | 6,312 | 6,252 |
| Foreign Exchange Gains | - | 20,188 |
| Others | 6,843 | 4,582 |
| Total Non-Operating Income | 20,644 | 36,218 |
| Non-Operating Expenses |  |  |
| Interest Expenses | 8,403 | 2,924 |
| Loss on Sales of Notes Payable | 2,448 | 19 |
| Foreign Exchange Losses | 23,601 | - |
| Loss on Valuation of Derivatives | 114,868 | 23,242 |
| Others | 5,814 | 5,310 |
| Total Non-Operating Expenses | 155,136 | 31,497 |
| Ordinary Income | 67,204 | 174,215 |
| Extraordinary Income |  |  |
| Gain on Sales of Investment Securities | - | 159,212 |
| Reversal of Allowance for Doubtful Accounts | 6,229 | 23,688 |
| Total Extraordinary Income | 6,229 | 182,901 |
| Extraordinary Losses |  |  |
| Loss on Retirement of Noncurrent Assets | 408 | 294 |
| Loss on Sales of Noncurrent Assets | 61,535 | 11,654 |
| Total Extraordinary Losses | 61,944 | 11,948 |
| Income before Income Taxes and Minority Interests | 11,489 | 345,168 |
| Income Taxes-Current | 15,704 | 17,923 |
| Income Taxes-Deferred | 19,795 | 124,104 |
| Total Income Taxes | 35,499 | 142,027 |
| Minority Interests in Losses | $(1,277)$ | (315) |
| Net Income (Loss) | $(22,732)$ | 203,455 |


| (3) Consolidated Quarterly Statements of Cash Flows | (Thousands of Yen) |  |
| :---: | :---: | :---: |
|  | First Quarter Ended January 31, 2009 | First Quarter Ended <br> January 31, 2010 |
| Net Cash Provided by (Used in) Operating Activities |  |  |
| Income before Income Taxes and Minority Interests | 11,489 | 345,168 |
| Depreciation and Amortization | 141,941 | 92,622 |
| Increase (Decrease) in Provision for Bonuses | $(820,432)$ | $(472,656)$ |
| Increase (Decrease) in Provision for Directors' Bonuses | $(54,929)$ | $(34,594)$ |
| Increase (Decrease) in Allowance for Product Warranty | 84,051 | $(6,817)$ |
| Increase (Decrease) in Provision for Retirement Benefits | 1,082 | 2,359 |
| Increase (Decrease) in Provision for Directors' Retirement Benefits | $(115,020)$ |  |
| Increase (Decrease) in Allowance for Doubtful Accounts | $(21,458)$ | $(25,299)$ |
| Loss (Gain) on Valuation of Investment Securities | 61,535 | 11,654 |
| Interest and Dividends Income | $(7,488)$ | $(5,195)$ |
| Interest Expenses | 8,403 | 2,924 |
| Foreign Exchange Losses (Gains) | 14,501 | 2,306 |
| Loss (Gain) on Sales of Investment Securities | - | $(159,212)$ |
| Loss on Retirement of Noncurrent Assets | 408 | 294 |
| Loss (Gain) on Valuation of Derivatives | 114,868 | 23,242 |
| Decrease (Increase) in Notes and Accounts Receivable-Trade | 1,645,503 | 331,722 |
| Decrease (Increase) in Inventories | $(696,581)$ | $(1,391,541)$ |
| Increase (Decrease) in Notes and Accounts Payable-Trade | $(164,359)$ | 420,331 |
| Increase (Decrease) in Accounts Payable-Others | 60,464 | 57,559 |
| Increase (Decrease) in Advances Received | 192,093 | 192,582 |
| Increase (Decrease) in Accrued Consumption Taxes | 30,627 | $(118,435)$ |
| Others, Net | 235,399 | 101,280 |
| Sub total | 722,102 | $(629,703)$ |
| Interests and Dividends Income Received | 7,230 | 5,152 |
| Interest Expenses Paid | $(32,227)$ | $(9,768)$ |
| Income Taxes Paid | $(643,776)$ | $(54,957)$ |
| Net Cash Provided by (Used in) Operating Activities | 53,329 | $(689,278)$ |
| Net Cash Provided by (Used in) Investment Activities |  |  |
| Deposit of Time Deposits | - | $(1,000,000)$ |
| Proceeds from Sales of Property, Plant and Equipment | 113 |  |
| Purchase of Property, Plant and Equipment | $(134,462)$ | $(42,524)$ |
| Purchase of Intangible Assets | - | $(5,150)$ |
| Proceeds from Sales of Investment Securities | - | 217,345 |
| Purchase of Investment Securities | $(4,814)$ | $(3,258)$ |
| Collection of Loans Receivable | 4,691 | 1,153 |
| Payments of Loans Receivable | (180) | (575) |
| Guarantee Deposits (Increase) | 60,010 | $(2,386)$ |
| Others, Net | 1,328 | 52 |
| Net Cash Provided by (Used in) Investment Activities | $(73,313)$ | $(835,342)$ |


|  |  | (Thousands of Yen) |
| :---: | :---: | :---: |
|  | First Quarter Ended January 31, 2010 | First Quarter Ended January 31, 2010 |
| Net Cash Provided by (Used in) Financing Activities |  |  |
| Net Increase (Decrease) in Short-Term Loans Payable | $(39,599)$ | - |
| Repayments of Lease Obligations | $(12,147)$ | $(7,347)$ |
| Repayment of Long-Term Loans Payable | $(25,000)$ | - |
| Purchase of Treasury Stock | - | (35) |
| Cash Dividends Paid | $(349,263)$ | $(299,367)$ |
| Net Cash Provided by (Used in) Financing Activities | $(426,010)$ | $(306,750)$ |
| Cash and Cash Equivalents |  |  |
| Effect of Exchange Rate Change on Cash and Cash Equivalents | $(71,123)$ | 13,783 |
| Net Increase (Decrease) in Cash and Cash Equivalents | $(517,118)$ | $(1,817,588)$ |
| Cash and Cash Equivalents at Beginning of Period | 1,711,434 | 4,447,793 |
| Cash and Cash Equivalents at End of Period | 1,194,315 | 2,630,205 |

## (4) Note on Going Concern Assumption

None.
(5) Segment Information
(Segment by type of business)
First Quarter Ended January 31, 2009
Thousands of Yen)

|  |  <br> Equipment Business | Chemical <br> Products <br> Business | Total | Deletion or <br> Total <br> Company | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net Sales <br> (1) Net Sales to Unaffiliated Customers <br> (2) Internal Net Sales among <br> Segments or Amount Transferred | $2,875,251$ | $6,671,373$ | $9,546,624$ | - | $9,546,624$ |
| Total | 2,875,251 | 6,671,373 | 9,546,624 | - | 9,546,624 |
| Operating Income | 41,055 | 160,640 | 201,696 | - | 201,696 |

(Notes)

1. Business classification is by aggregate sales classification.
2. Main products and goods in each business:
(1) Machinery \& Equipment Business: Various types of centrifuge and other machinery
(2) Chemical Products Business: Synthetic resin, industrial materials and other chemical products
3. Changes for Accounting Standards
(1) Application of Accounting Standard for Measurement of Inventories

From the consolidated first quarter we have applied "Accounting Standard for Measurement of Inventories" (ASBJ
Statement No. 9) and changed to a cost accounting method (book price devaluation based on decrease in profitability). The effects that this change gives to the gain and loss for the first quarter are minor.
(2) Application of Accounting Standard for Lease Transactions

We used to adopt the accounting processing for the lease transaction for the non-transfer-ownership finance lease; however, we have early adopted "Accounting Standard for Lease Transactions" (ASBJ Statement No. 13) and "Guidance on Accounting Standard for Lease Transactions" (ASBJ Guidance No. 16) from the consolidated first quarter, whose accounting processing for sales transaction. The effects that this change gives to the gain and loss for the first quarter are minor.
(3) Application of Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for Consolidated Financial Statements

From the consolidated first quarter, we have applied "Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for Consolidated Financial Statements" (ASBJ PITF No. 18) and made the necessary adjustments in consolidated financial statements. The effects that this change gives to the gain and loss for the first quarter are minor.
4. We have changed durable years of the machinery and equipment as a result of our review on usage of the assets etc. at the time of the income tax modification. The effects that this change gives to the gain and loss for the first quarter are minor.

First Quarter Ended January 31, 2010
(Thousands of Yen)

|  |  <br> Equipment Business | Chemical <br> Products <br> Business | Total | Deletion or Total Company | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net Sales <br> (1) Net Sales to Unaffiliated Customers <br> (2) Internal Net Sales among Segments or Amount Transferred | $1,332,064$ | $6,623,398$ | 7,955,463 | - | 7,955,463 |
| Total | 1,332,064 | 6,623,398 | 7,955,463 | - | 7,955,463 |
| Operating Income (Loss) | $(129,424)$ | 298,918 | 169,494 | - | 169,494 |

(Notes)

1. Business classification is by aggregate sales classification.
2. Main products and goods in each business:
(1) Machinery \& Equipment Business: Various types of centrifuge and other machinery
(2) Chemical Products Business: Synthetic resin, industrial materials and other chemical products

## (Segment by Location)

First Quarter Ended January 31, 2009
(Thousands of Yen)

|  | Japan | Asia | Total | Deletion or <br> Total <br> Company | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net Sales <br> (1) Net Sales to Unaffiliated Customers <br> (2) Internal Net Sales among Segments or Amount Transferred | $\begin{array}{r} 8,648,324 \\ 104,655 \end{array}$ | $\begin{array}{r} 898,299 \\ 19,505 \end{array}$ | $\begin{array}{r} 9,546,624 \\ 124,160 \end{array}$ | $(124,160)$ | 9,546,624 |
| Total | 8,752,980 | 917,804 | 9,670,784 | $(124,160)$ | 9,546,624 |
| Operating Income (Loss) | 210,293 | $(11,668)$ | 198,624 | 3,071 | 201,696 |

(Notes)

1. Areas including countries or regions are determined based on their degree of geographical proximity.
2. Main countries or regions included in the areas other than Japan:

Asia: China, Korea and Indonesia
3. Changes for Accounting Standards
(1) Application of Accounting Standard for Measurement of Inventories

From the consolidated first quarter we have applied "Accounting Standard for Measurement of Inventories" (ASBJ Statement No. 9) and changed to a cost accounting method (book price devaluation based on decrease in profitability). The effects that this change gives to the gain and loss for the first quarter are minor.
(2) Application of Accounting Standard for Lease Transactions

We used to adopt the accounting processing for the lease transaction for the non-transfer-ownership finance lease; however, we have early adopted "Accounting Standard for Lease Transactions" (ASBJ Statement No. 13) and "Guidance on Accounting Standard for Lease Transactions" (ASBJ Guidance No. 16) from the consolidated first quarter, whose accounting processing for sales transaction. The effects that this change gives to the gain and loss for the first quarter are minor.
(3) Application of Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for Consolidated Financial Statements

From this consolidated first quarter, we have applied "Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for Consolidated Financial Statements" (ASBJ PITF No. 18) and made the necessary adjustments in consolidated financial statements. The effects that this change gives to the gain and loss for the first quarter are minor.
4. We have changed durable years of the machinery and equipment as a result of our review on usage of the assets etc. at the time of the income tax modification. The effects that this change gives to the gain and loss for the first quarter are minor.

First Quarter Ended January 31, 2010

|  | Japan | Asia | Total | Deletion or <br> Total <br> Company | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net Sales <br> (1) Net Sales to Unaffiliated Customers <br> (2) Internal Net Sales among Segments or Amount Transferred | $\begin{array}{r} 7,245,900 \\ 96,527 \end{array}$ | $\begin{gathered} 709,562 \\ 41,915 \end{gathered}$ | $\begin{array}{r} 7,955,463 \\ 138,443 \end{array}$ | $(138,443)$ | 7,955,463 |
| Total | 7,342,428 | 751,478 | 8,093,906 | $(138,443)$ | 7,955,463 |
| Operating Income | 170,174 | 4,444 | 174,618 | $(5,124)$ | 169,494 |

(Notes)

1. Areas including countries or regions are determined based on their degree of geographical proximity.
2. Main countries or regions included in the areas other than Japan:

Asia: China, Korea and Indonesia

## (Overseas Net Sales)

First Quarter Ended January 31, 2009

| First Quarter Ended January 31, 2009 |
| :--- |
|  Asia Other Regions Total <br> I. Overseas Net Sales $1,810,548$ $1,040,886$ $2,851,434$ <br> II. Consolidated Net Sales - - $9,546,624$ <br> III. Ratio of Overseas Net Sales to Consolidated Net Sales (\%) 19.0 10.9 29.9 |

(Notes)

1. Areas including countries or regions are determined based on their degree of geographical proximity.
2. Main countries or regions included in the areas:
(1) Asia: China, Korea, Taiwan and Indonesia
(2) Other regions: America and Europe
3. Overseas net sales are sales of our company and subsidiaries made in countries and regions other than Japan.

| First Quarter Ended January 31, 2010 |  | (Thousands of Yen) |  |
| :--- | ---: | ---: | ---: |
|  | Asia | Other Regions | Total |
| Overseas Net Sales | $1,085,083$ | 82,960 | $1,168,044$ |
| Consolidated Net Sales | - | - | $7,955,463$ |
| Ratio of Overseas Net Sales to Consolidated Net Sales (\%) | 13.6 | 1.0 | 14.6 |

(Notes)

1. Areas including countries or regions are determined based on their degree of geographical proximity.
2. Main countries or regions included in the areas:
(1) Asia: China, Korea, Taiwan and Indonesia
(2) Other regions: America and Europe
3. Overseas net sales are sales of our company and subsidiaries made in countries and regions other than Japan.
(6) Notes for significant changes in shareholders' equity

None.

