# Financial Results for the Second Quarter Ended April 30, 2014 [Japan GAAP] (Consolidated) 

Date:
Company Name and Code:

Stock Exchange Listing:
Head Office:
President:
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Date to report Consolidated Quarterly Financial Statement: June 12, 2014
Date for Dividend Payment: July 7, 2014
Preparation of Supplementary Explanatory Materials for Quarterly Operating Results: Yes
Briefing Session for Quarterly Operating Results: Yes (for institutional investors)

* Any fractional sums less than one million (or one thousand) yen are disregarded.

1. Consolidated Financial Data for the Second Quarter Ended April 30, 2014
(1) Results of Operation (Consolidated) (Percent: Change from the same quarter of the previous year)

|  | Net Sales |  | Operating Income |  | Ordinary Income |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of <br> Yen | Percent | Millions of <br> Yen | Percent | Millions of <br> Yen | Percent |
| Quarter Ended April 30, 2014 | 19,957 | 3.0 | 846 | -15.2 | 1,024 | -4.8 |
| Quarter Ended April 30, 2013 | 19,370 | -8.4 | 998 | -29.7 | 1,075 | -28.8 |


|  | Net Income |  | Net Income per Share | Fully Diluted Quarterly <br> Net Income per Share |
| :---: | :---: | :---: | :---: | :---: |
|  | Millions of <br> Yen | Percent | Yen | Yen |
| Quarter Ended April 30, 2014 | 774 | 22.6 | 77. .61 $^{30}$ | - |
| Quarter Ended April 30, 2013 | 631 | -37.7 | $63 .{ }^{30}$ | - |

(Note) Comprehensive income
Second Quarter ended April 30, 2014: 838 million yen (-24.2\%) Second Quarter ended April 30, 2013: 1,107 million yen (-3.2\%)
(2) Financial Condition (Consolidated)

|  | Total Assets (A) <br> (Millions of Yen) | Net Assets (B) <br> (Millions of Yen) | Net Assets Ratio <br> (B) /(A) (Percent) |
| :---: | :---: | :---: | :---: |
| Quarter Ended April 30, 2014 | 33,196 | 23,740 | 71.5 |
| Year Ended October 31, 2013 | 33,477 | 23,575 | 69.8 |

(Reference) Net assets
Second Quarter ended April 30, 2014: 23,740 million yen Year Ended October 31, 2013: 23,353 million yen
2. Dividend Status

|  | Annual Dividend (Yen) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Record Date) | First <br> Quarter | Interim <br> Term | Third <br> Quarter | End of <br> Fiscal Year | Annual |
| Year Ended October 31, 2013 | - | 0.00 | - | 45.00 | 45.00 |
| Year Ending October 31, 2014 | - | 22.50 |  |  |  |
| Year Ending October 31,2014(Prospect) |  |  | - | $22 . \mathbf{. 0}^{00}$ | 45.00 |

(Note) Revisions since the most recently released dividend projection: None

## 3. Forecast for Earnings for the Year Ending October 31, 2014 (Consolidated)

(Percent: change from the previous year for full business year)

|  | Net Sales |  | Operating Income |  | Ordinary Income |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Millions of Yen) | (Percent) | (Millions of Yen) | (Percent) | (Millions of Yen) | (Percent) |
| Full Business Year | 41,300 | 8.2 | 1,930 | 27.3 | 2,050 | 22.0 |


|  | Net Income |  | Net Income per Share |
| :--- | :---: | :---: | :---: |
|  | (Millions of Yen) | (Percent) | Yen |
| Full Business Year | 1,200 | 42.7 | $120 .{ }^{26}$ |

(Note) Revisions since the most recently released dividend projection: None

## * Others

(1) Significant changes in subsidiaries during this quarter (Changes in specific subsidiaries in conjunction with a change in the scope of consolidation): None

| Number of new subsidiaries: | (Company names): |
| :--- | :--- |
| Number of eliminated subsidiaries: |  |
| (Company names): |  |

(2) Adoption of simplified accounting method and the specific accounting method: None
(3) Changes of the principles, procedures, and representation of the accounting policies

1) Change due to revision of accounting standard: None
2) Other changes than the above 1): None
3) Change in accounting estimates: None
4) Retrospective restatements: None
(4) Number of outstanding shares (Ordinary shares)
5) Number of outstanding shares as of quarter-end and year-end (including treasury stocks)

At April 30, 2014: 10,533,200 shares At October 31, 2013: 10,533,200 shares
2) Number of treasury stocks as of quarter-end and year-end

At April 30, 2014: 554,667 shares
At October 31, 2013: 554,592 shares
3) Number of average shares (accumulated quarterly total)

At April 30, 2014: 9,978,599 shares
At April 30, 2013: 9,978,617 shares
*Disclosure concerning status of implementation of quarterly review procedure
This quarterly earnings report is exempt from the quarterly review procedure based on the Financial Instruments and Exchange Act. At the time of disclosure of this quarterly earnings report, the Company has not completed a quarterly review procedure based on the Financial Instruments and Exchange Act.
*Explanations for appropriate use of the earnings forecast and other special instructions
The forward-looking statements such as a forecast of our financial results described herein are based on the information currently available to us and certain assumptions that we believe are reasonable. Actual results could differ materially due to various factors. Please refer to the Financial Results for the Quarter (Attachments) on page 3, (3) [Qualitative Information on Consolidated Earnings Forecast] of 1. [Qualitative Information on Quarterly Consolidated Operating Results] for the operating results forecast and matters to note when using forward-looking statements.

1. Qualitative Information on Quarterly Consolidated Operating Results ..... 2
(1) Qualitative Information on Consolidated Operating Results. ..... 2
(2) Qualitative Information on Consolidated Financial Position ..... 3
(3) Qualitative Information on Consolidated Earnings Forecast ..... 3
2. Matters Concerning Summary Information (Other) ..... 4
(1) Changes to material subsidiaries during the quarterly consolidated period under review. ..... 4
(2) Application of special accounting method in the preparation of quarterly consolidated financial statements. ..... 4
(3) Changes in accounting principles, changes in accounting estimates and retrospective restatements. ..... 4
3. Consolidated Financial Statement ..... 5
(1) Consolidated Quarterly Balance Sheet. ..... 5
(2) Consolidated Quarterly Statements of Income \& Consolidated Quarterly Statements of Comprehensive Income. ..... 7
(3) Consolidated Quarterly Statements of Cash Flows. ..... 9
(4) Note on Going Concern Assumption ..... 11
(5) Segment Information, etc. ..... 11
(6) Notes for Significant Changes in Shareholder's Equity. ..... 11
4. Overseas Net Sales (Supplemental Information) ..... 12

## 1. Qualitative Information on Quarterly Consolidated Operating Results

(1) Qualitative Information on Consolidated Operating Results
[General operating results]
During the second quarter under review, Japan's economy maintained its gradual recovery trend spurred by a variety of factors and the government's economic and monetary policies, including improved corporate performance and a recovery in personal consumption despite a decline following rush demand associated with the consumption tax hike. Overseas, even as the U.S. economy showed signs of a recovery, as the economic recovery in Europe appeared to be pausing, and as the economic growth of China and other newly developing countries slowed down, the future remained shrouded by opaque conditions.

Given these circumstances, in the Machinery \& Equipment Business domestic net sales of machinery rose, but domestic net sales of components and repair senvices for the public sector were off, and overseas net sales of machinery, components and repair services for the private sector declined. In the Chemical Products Business, net sales in the domestic plastics sector were lackluster but net sales in the domestic fine chemicals, advanced materials and industrial materials sectors, all remained strong. In terms of earnings during the period, while profits were lower in the Machinery \& Equipment Business, earnings in the Chemical Products Business increased, primarily reflecting the higher sales. The Tomoe Engineering Group also reported extraordinary income as a result of dividends received from unconsolidated subsidiaries and the acquisition of a minority interest pertaining to the resin plastic compounding business acquired 100\% ownership in Shenzhen, China.

As a result of the above, net sales for the Tomoe Engineering Group for the consolidated second quarter rose 3.0\% from the same period last year to 19,957 million yen. Operating income was 846 million yen, $15.2 \%$ down from the same period of the prior year, ordinary income was 1,024 million yen, $4.8 \%$ down from the same period of the prior year, and net income was 774 million yen, $22.6 \%$ up from the same period one year earlier.

## [Operating results by segment]

(Machinery \& Equipment Business)
In the Machinery \& Equipment Business, consolidated net sales for the year-to-date period were 5,034 million yen, 8.3\% down from the same period last year. Net sales of machinery for domestic public sector demand remained steady, but net sales of machinery for domestic public sector demand, components and repair services in overseas markets, and machinery in North America, all decreased.

From an earnings aspect, because of the decline in net sales of all of the Tomoe Engineering Group's businesses, and the reporting of projects with lower profitability on net sales of machinery, components and repair senvices for overseas markets compared with the year-ago period, the operating loss was 299 million yen, $52.5 \%$ down from the same period one year ago.

## (Chemical Products Business)

In the Chemical Products Business, sales in the plastics sector of commodity plastics including imported wood decreased. On the other hand, sales of UV curing resin in the fine chemicals sector, sales in the advanced materials sector of ceramic for use in semiconductor manufacturing, sales in the industrial materials sector for housing and construction applications were brisk. As a result, consolidated net sales for the quarter were 14,923 million yen, $7.5 \%$ up from the same period one year ago.

With respect to earnings, operating income was driven by the growth in net sales for products such as commercial products with comparatively high margins in the advanced materials sector and the industrial material market, and amounted to 547 million yen, $48.3 \%$ up from the same period one year earlier.
(2) Qualitative Information on Consolidated Financial Position:
[Assets, Liabilities, and Net Assets]
Total assets as of the end of the consolidated second quarter under review were 33,196 million yen, down $0.8 \%$ or 281 million yen from the end of the previous consolidated fiscal year. This mainly reflected a reduction of 487 million yen in cash and deposits because of repayments of loans and dividend payments, among other changes, and a decrease of 138 million yen in inventories.

Liabilities were 9,456 million yen, down $4.5 \%$ or 446 million yen from the end of the previous consolidated fiscal year, mainly because of a decrease of 442 million yen in payables and a decrease of 260 million yen in loans.

Net assets stood at 23,740 million yen, 164 million yen or $0.7 \%$ up from the end of the previous consolidated fiscal year. This mainly reflected a 325 million yen increase in retained earnings.

As a result of the above changes, the equity ratio at the end of the consolidated second quarter under review rose by 1.7 points compared with the end of the previous consolidated fiscal year to $71.5 \%$.

## [Cash Flow Status]

Cash and cash equivalents as of the end of the consolidated second quarter under review decreased by 2,387 million yen to 4,783 million yen from the end of the previous consolidated fiscal year. The status of each consolidated cash flow and their factors during the second quarter are as follows:
(Net Cash Provided by (Used in) Operating Activities)
Cash flow used in operating activities was 799 million yen (increase in cash flow used by 247 million yen from the same consolidated quarter of the previous year). Income before income taxes and minority interests was 1,161 million yen, and notes and accounts payable-trade decreased by 473 million yen.
(Net Cash Provided by (Used in) Investing Activities)
Net cash used in investing activities was 2,460 million yen (decrease in cash flow used by 702 million yen from the same consolidated quarter of the previous year), mainly for the disbursements to time deposits and the difference from refund of 1,900 million yen.
(Net Cash Provided by (Used in) Financing Activities)
Cash flow used in financing activities was 825 million yen (increase in cash flow used by 472 million yen from the same consolidated quarter of the previous year), mainly for the payment of cash dividends of 449 million yen.
(3) Qualitative Information on Consolidated Earnings Forecast:

There are no revisions to the consolidated earnings forecast figures for the fiscal year ending in October 2014 that were announced in the "Financial Results for the Fiscal Year Ended October 31, 2013 [Japan GAAP] (Consolidated)" released on December 12, 2013.

## 2. Matters Concerning Summary Information (Other)

(1) Changes to material subsidiaries during the quarterly consolidated period under review: None
(2) Application of special accounting method in the preparation of quarterly consolidated financial statements: None.
(3) Changes in accounting principles, changes in accounting estimates and retrospective restatements: None.

## 3. Consolidated Financial Statement

(1) Consolidated Quarterly Balance Sheets (Second Quarter)
(Thousands of Yen)

| Assets | End of Previous Year (October. 31, 2013) | End of Second Quarter (April 30, 2014) |
| :---: | :---: | :---: |
| Current Assets |  |  |
| Cash and Deposits | 7,171,846 | 6,683,856 |
| Notes and Accounts Receivable-Trade | 12,639,632 | 12,681,710 |
| Merchandise and Finished Goods | 3,231,590 | 3,146,770 |
| Work in Process | 888,624 | 757,782 |
| Raw Materials and Supplies | 988,780 | 1,066,418 |
| Deferred TaxAssets | 405,172 | 394,292 |
| Others | 249,739 | 235,648 |
| Allowance for Doubtful Accounts | -7,053 | -3,573 |
| Total Current Assets | 25,568,332 | 24,962,906 |
| Noncurrent Assets |  |  |
| Property, Plant and Equipment |  |  |
| Buildings and Structures | 2,434,925 | 2,722,924 |
| Accumulated Depreciation | -1,479,133 | -1,494,027 |
| Buildings and Structures, Net | 955,791 | 1,228,896 |
| Machinery, Equipment and Vehicles | 3,867,792 | 3,910,338 |
| Accumulated Depreciation | -3,136,674 | -3,204,116 |
| Machinery, Equipment and Vehicles, Net | 731,117 | 706,221 |
| Land | 920,536 | 930,335 |
| Lease Assets | 9,867 | - |
| Accumulated Depreciation | -9,538 | - |
| Lease Assets, Net | 328 | - |
| Construction in progress | 2,583,008 | 2,525,108 |
| Others | 1,035,492 | 1,079,349 |
| Accumulated Depreciation | -959,869 | -956,803 |
| Others, Net | 75,623 | 122,546 |
| Total Property, Plant and Equipment | 5,266,406 | 5,513,108 |
| Intangible Assets | 511,391 | 500,684 |
| Investments and Other Assets |  |  |
| Investment Securities | 1,126,177 | 1,115,014 |
| Guarantee Deposits | 251,735 | 246,653 |
| Deferred Tax Assets | 23,456 | 22,484 |
| Others | 771,667 | 875,687 |
| Allowance for Doubtful Accounts | -41,232 | -40,251 |
| Total Investments and Other Assets | 2,131,805 | 2,219,588 |
| Total Noncurrent Assets | 7,909,602 | 8,233,381 |
| Total Assets | 33,477,935 | 33,196,287 |


| Liabilities and Net Assets | (Thousands of Yen) |  |
| :---: | :---: | :---: |
|  | End of Previous Year (October. 31, 2013) | End of Second Quarter (April 30, 2014) |
| Liabilities |  |  |
| Current Liabilities |  |  |
| Notes and Accounts Payable-Trade | 6,096,703 | 5,654,446 |
| Short-Term Loans Payable | 731,535 | 514,677 |
| Lease Obligations | 775 |  |
| Accounts Payable-Others | 614,544 | 543,942 |
| Income Taxes Payable | 32,292 | 344,792 |
| Advances Received | 77,347 | 218,684 |
| Provision for Bonuses | 751,650 | 699,679 |
| Provision for Directors' Bonuses | 35,713 | 25,281 |
| Allowance for Product Warranty | 180,198 | 122,672 |
| Others | 278,980 | 245,528 |
| Total Current Liabilities | 8,799,742 | 8,369,705 |
| Noncurrent Liabilities |  |  |
| Long-Term Loans Payable | 43,668 |  |
| Provision for Retirement Benefits | 47,538 | 54,253 |
| Provision for Directors' Retirement Benefits | 18,680 | 18,680 |
| Deferred Tax Liabilities | 992,832 | 1,013,438 |
| Total Noncurrent Liabilities | 1,102,719 | 1,086,372 |
| Total Liabilities | 9,902,461 | 9,456,077 |
| Net Assets |  |  |
| Shareholders' Equity |  |  |
| Capital Stock | 1,061,210 | 1,061,210 |
| Capital Surplus | 1,483,410 | 1,483,410 |
| Retained Earnings | 20,838,441 | 21,163,881 |
| Treasury Stock | -363,462 | -363,591 |
| Total Shareholders' Equity | 23,019,599 | 23,344,909 |
| Valuation and Translation Adjustments |  |  |
| Valuation Difference on Available-for-Sale Securities | 211,320 | 198,044 |
| Deferred Gains or Losses on Hedges | 578 | 168 |
| Foreign Currency Translation Adjustment | 121,844 | 197,086 |
| Total Valuation and Translation Adjustments | 333,743 | 395,300 |
| Minority Interests | 222,130 | - |
| Total Net Assets | 23,575,473 | 23,740,210 |
| Total Liabilities and Net Assets | 33,477,935 | 33,196,287 |

(2) Consolidated Quarterly Statements of Income \& Consolidated Quarterly Statements of Comprehensive Income
Consolidated Quarterly Statements of Income (Second Quarter)
(Thousands of Yen)

|  | (Thousands of Yen) |  |
| :---: | :---: | :---: |
|  | Second Quarter Ended April 30, 2013 | Second Quarter Ended April 30, 2014 |
| Net Sales | 19,370,202 | 19,957,177 |
| Cost of Sales | 15,307,013 | 15,928,366 |
| Gross Profit | 4,063,189 | 4,028,811 |
| Selling, General and Administrative Expenses | 3,065,178 | 3,182,628 |
| Operating Income | 998,010 | 846,183 |
| Non-Operating Income |  |  |
| Interest Income | 8,912 | 9,459 |
| Dividends Income | 6,751 | 108,677 |
| Rent Income | 4,752 | 4,820 |
| Foreign Exchange Gains | 52,118 | 48,403 |
| Others | 27,764 | 25,727 |
| Total Non-Operating Income | 100,300 | 197,088 |
| Non-Operating Expenses |  |  |
| Interest Expenses | 6,482 | 4,795 |
| Loss on Sales of Notes Payable | 33 | - |
| Commission Paid | 7,987 | 7,963 |
| Sales Discount | 4,384 | 2,946 |
| Others | 3,589 | 3,074 |
| Total Non-Operating Expenses | 22,478 | 18,779 |
| Ordinary Income | 1,075,832 | 1,024,492 |
| Extraordinary Income |  |  |
| Gain on Sales of Investment Securities | 1,098 | - |
| Gain on Negative Goodwill | - | 145,132 |
| Total Extraordinary Income | 1,098 | 145,132 |
| Extraordinary Losses |  |  |
| Loss Retirement of Noncurrent Assets | 4,412 | 5,991 |
| Loss on Sales of NoncurrentAssets | - | 2,034 |
| Total Extraordinary Losses | 4,412 | 8,026 |
| Income before Income Taxes and Minority Interests | 1,072,517 | 1,161,597 |
| Income Taxes-Current | 252,528 | 357,290 |
| Income Taxes-Deferred | 232,287 | 37,919 |
| Total Income Taxes | 484,816 | 395,210 |
| Income before Minority Interests | 587,701 | 766,387 |
| Minority Interests in Income or Loss (-) | -43,922 | -8,089 |
| Net Income (Loss) | 631,624 | 774,476 |

## Consolidated Quarterly Statements of Comprehensive Income (Second Quarter)

(Thousands of Yen)

|  | Second Quarter Ended April 30, 2013 | Second Quarter Ended April 30, 2014 |
| :---: | :---: | :---: |
| Income before Minority Interests | 587,701 | 766,387 |
| Other Comprehensive Income |  |  |
| Valuation Difference on Available-for-sale Securities | 145,020 | -13,275 |
| Deferred Gains or Losses on Hedges | -341 | -410 |
| Foreign Currency Translation Adjustment | 374,749 | 86,228 |
| Total Other Comprehensive Income | 519,428 | 72,542 |
| Comprehensive Income | 1,107,129 | 838,930 |
| (Breakdown) |  |  |
| Comprehensive Income attributable to Owners of the Parent | 1,087,810 | 836,033 |
| Comprehensive Income attributable to Minority Interests | 19,319 | 2,896 |

(3) Consolidated Quarterly Statements of Cash Flows

| (3) Consolidated Quarterly Statements of Cash Flows | (Thousands of Yen) |  |
| :---: | :---: | :---: |
|  | Second Quarter <br> Ended <br> April 30, 2013 | Second Quarter Ended April 30, 2014 |
| Net Cash Provided bv (Used in) Operating Activities |  |  |
| Income before Income Taxes and Minority Interests | 1,072,517 | 1,161,597 |
| Depreciation and Amortization | 191,319 | 195,325 |
| Increase (Decrease) in Provision for Bonuses | $(443,160)$ | $(53,017)$ |
| Increase (Decrease) in Provision for Directors' Bonuses | $(46,587)$ | $(10,431)$ |
| Increase (Decrease) in Allowance for Product Warranty | 32,137 | $(57,525)$ |
| Increase (Decrease) in Provision for Retirement Benefits | 8,506 | 6,465 |
| Increase (Decrease) in Provision for Directors' Retirement Benefits | $(10,920)$ | - |
| Increase (Decrease) in Allowance for Doubtful Accounts | $(6,943)$ | $(4,460)$ |
| Interest and Dividends Income | $(15,664)$ | $(118,136)$ |
| Interest Expenses | 6,482 | 4,795 |
| Foreign Exchange Losses (Gains) | $(60,570)$ | $(18,596)$ |
| Loss (Gain) on Sales of Investment Securities | $(1,098)$ |  |
| Gain on Negative Goodwill | - | $(145,132)$ |
| Loss (Gain) on Sales of Noncurrent Assets | - | 2,034 |
| Loss on Retirement of Noncurrent Assets | 4,412 | 5,991 |
| Decrease (Increase) in Notes and Accounts Receivable-Trade | 1,717,146 | $(7,172)$ |
| Decrease (Increase) in Inventories | 512,826 | 172,484 |
| Increase (Decrease) in Notes and Accounts Payable-Trade | $(1,749,930)$ | $(473,092)$ |
| Increase (Decrease) in Accounts Payable-Others | $(101,310)$ | 2,398 |
| Increase (Decrease) in Advances Received | $(22,633)$ | 140,771 |
| Increase (Decrease) in Accrued Consumption Taxes | 124,001 | $(15,659)$ |
| Others, Net | $(84,306)$ | $(119,527)$ |
| Sub total | 1,126,224 | 669,111 |
| Interests and Dividends Income Received | 14,615 | 121,295 |
| Interest Expenses Paid | $(7,128)$ | $(5,219)$ |
| Income Taxes Paid (-) or Returned | $(581,409)$ | 14,691 |
| Net Cash Provided by (Used in) Operating Activities | 552,301 | 799,879 |


|  |  | (Thousands of Yen) |
| :---: | :---: | :---: |
|  | Second Quarter <br> Ended <br> April 30, 2013 | Second Quarter Ended April 30, 2014 |
| Net Cash Provided by (Used in) Investing Activities |  |  |
| Deposit of Time Deposits | $(3,800,000)$ | $(4,300,000)$ |
| Proceeds from Withdrawal of Time Deposits | 700,000 | 2,400,000 |
| Purchase of Property, Plant and Equipment | $(105,938)$ | $(388,387)$ |
| Proceeds from Sales of Property, Plant and Equipment | 50 | - |
| Purchase of Intangible Assets | $(26,439)$ | $(113,726)$ |
| Purchase of Investment Securities | $(61,798)$ | $(7,323)$ |
| Proceeds from Sales of Investment Securities | 7,483 | - |
| Payments of Loans Receivable | $(2,610)$ | $(2,190)$ |
| Collection of Loans Receivable | 1,847 | 1,026 |
| Guarantee Deposits (Increase) | 127,907 | 2,248 |
| Others, Net | $(3,771)$ | $(52,469)$ |
| Net Cash Provided by (Used in) Investment Activities | $(3,163,270)$ | $(2,460,823)$ |
| Net Cash Provided by (Used in) Financing Activities |  |  |
| Net Increase (Decrease) in Short-Term Loans Payable | 55,314 | $(238,955)$ |
| Repayments of Lease Obligations | $(4,904)$ | (775) |
| Repayments of Long-Term Loans | $(4,210)$ | $(56,534)$ |
| Purchase of Stock from Minority Shareholders | - | $(79,894)$ |
| Purchase of Treasury Stock | (68) | (128) |
| Cash Dividends Paid | $(399,146)$ | $(449,037)$ |
| Net Cash Provided by (Used in) Financing Activities | $(353,015)$ | $(825,326)$ |
| Effect of Exchange Rate Change on Cash and Cash Equivalents | 290,250 | 98,280 |
| Net Increase (Decrease) in Cash and Cash Equivalents | $(2,673,734)$ | $(2,387,989)$ |
| Cash and Cash Equivalents at Beginning of Period | 7,463,174 | 7,171,846 |
| Cash and Cash Equivalents at End of Period | 4,789,440 | 4,783,856 |

(4) Note on Going Concern Assumption

None.
(5) Segment Information, etc.

【Segment Information】
Second Quarter Ended April 30, 2013
1 Information Pertaining to the Amount of Net sales or Net Loss of Each Reporting Segment
(Thousands of Yen)

(Note) The total amount of segment profit is identical to the operating income reported on the Quarter Statements of Consolidated Income.

Second Quarter Ended April 30, 2014
1 Information Pertaining to the Amount of Net sales or Net Loss of Each Reporting Segment

|  | (Thousands of Yen) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Reported Segment |  |  |  |
|  | Machinery \& Equipment Business | Chemical Products Business | Total | Grand Total |
| Net Sales <br> Net Sales to Unaffiliated Customers Internal Net Sales among Segments or Amount Transferred | 5,034,130 | 14,923,047 | $19,957,177$ | 19,957,177 |
| Total | 5,034,130 | 14,923,047 | 19,957,177 | 19,957,177 |
| Segment Profit | 299,170 | 547,012 | 846,183 | 846,183 |

(Note) The total amount of segment profit is identical to the operating income reported on the Quarter Statements of Consolidated Income.

2 Information concerning impairment loss on noncurrent assets, goodwill, and other items by reporting segment (Material gain on negative goodwill)
The Tomoe Engineering Group had a gain on negative goodwill in the Chemical Products Business in conjunction with the acquisition of the stock of Interstella Co., Ltd., a consolidated subsidiary of Tomoe Engineering, which was owned by another company. The reported amount of the gain on negative goodwill in the consolidated second quarter under review as a result of this acquisition was $145,132,000$ yen.

## (6) Notes for Significant Changes in Shareholder's Equity

None
4. Overseas Net Sales (Supplemental Information)

Second Quarter Ended April 30, 2013
(Thousands of Yen)

|  | Asia | Other Regions | Total |
| :--- | ---: | ---: | ---: |
| I. Overseas Net Sales | $2,419,013$ | 482,720 | $2,901,734$ |
| II. Consolidated Net Sales | - | - | $19,370,202$ |
| III. Ratio of Overseas Net Sales to Consolidated Net Sales (\%) | 12.5 | 2.5 | 15.0 |

(Notes)

1. Areas including countries or regions are determined based on their degree of geographical proximity.
2. Main countries or regions included in the areas:
(1) Asia: China, Korea, Taiwan and Indonesia
(2) Other regions: America and Europe
3. Overseas net sales are sales of our company and subsidiaries made in countries and regions other than Japan.

Second Quarter Ended April 30, 2014
(Thousands of Yen)

|  | Asia | Other Regions | Total |
| :--- | ---: | ---: | ---: |
| I. Overseas Net Sales | $2,677,356$ | 476,629 | $3,153,985$ |
| II. Consolidated Net Sales | - | - | $19,957,1777$ |
| III. Ratio of Overseas Net Sales to Consolidated Net Sales (\%) | 13.4 | 2.4 | 15.8 |

(Notes)

1. Areas including countries or regions are determined based on their degree of geographical proximity.
2. Main countries or regions included in the areas:
(1) Asia: China, Korea, Taiwan and Indonesia
(2) Other regions: America and Europe
3. Overseas net sales are sales of our company and subsidiaries made in countries and regions other than Japan.
