Financial Results for the Second Quarter Ended April 30, 2022 [Japan GAAP] (Consolidated)

Date: June 10, 2022

Company Name and Code: Tomoe Engineering Co., Ltd. and Subsidiaries - 6309

(URL: http://www.tomo-e.co.jp/index_e.html)

Stock exchange listing: 1st Section, Tokyo Stock Exchange

Head Office: 5-15, Kitashinagawa 5-chome, Shinagawa-ku, Tokyo, Japan

President: Hitoshi Yamamoto

Investor Relations Contacts: Toshiaki Yakura, Director, General Manager of Accounting Division, Tel: (03) 3442-5127

Date to report Quarterly Consolidated Financial Statement: June 14, 2022

Date for Dividend Payment: July 11, 2022

Preparation of Supplementary Explanatory Materials for Quarterly Operating Results: Yes Briefing Session for Quarterly Operating Results: Yes (For analysts and institutional investors)

* Any fractional sums less than one million (or one thousand) yen are disregarded

1. Consolidated Financial Data for the Second Quarter Ended April 30, 2022

(1) Results of Operation (Consolidated) (Percent: Change from the same quarter of the previous year)

| | Net Sales | | Operating | Operating Income | | come |
|------------------------------|-------------|---------|-------------|------------------|-------------|---------|
| | Millions of | | Millions of | | Millions of | |
| | Yen | Percent | Yen | Percent | Yen | Percent |
| Quarter Ended April 30, 2022 | 21,972 | - | 1,802 | -6.8 | 1,879 | -4.1 |
| Quarter Ended April 30, 2021 | 23,048 | 15.6 | 1,934 | 38.6 | 1,958 | 40.9 |

| | Net Income Attributable to | | Net Income per Share | Fully Diluted Quarterly |
|------------------------------|----------------------------|-----------|-------------------------------|-------------------------|
| | Owners of the | ne Parent | | Net Income per Share |
| | Millions of | | | |
| | Yen | Percent | Yen | Yen |
| Quarter Ended April 30, 2022 | 1,595 | 9.4 | 159. ⁹⁴ | - |
| Quarter Ended April 30, 2021 | 1,458 | 60.4 | 146. ¹⁷ | - |

(Note) Comprehensive income

Second Quarter ended April 30, 2022: 1,763 million yen (6.1%) Second Quarter ended April 30, 2021: 1,661 million yen (134.9%) (Note) We have applied Accounting Standard for Revenue Recognition (ASBJ Statement No. 29) from the beginning of the consolidated first quarter, and the figures for the fiscal year ending October 31, 2022, are figures after applying the said accounting standard. Because a significant impact on net sales arises, the year-on-year percentage change in net sales is not shown.

(2) Financial Condition (Consolidated)

| _ (- | / | | |
|------------------------------|-------------------|-------------------|---------------------|
| | Total Assets (A) | Net Assets (B) | Net Assets Ratio |
| | (Millions of Yen) | (Millions of Yen) | (B) / (A) (Percent) |
| Quarter Ended April 30, 2022 | 44,870 | 33,355 | 74.3 |
| Year Ended October 31, 2021 | 43,254 | 31,841 | 73.6 |

(Reference) Net assets

Second Quarter ended April 30, 2022: 33,355 million yen Year Ended October 31, 2021: 31,841 million yen

2. Dividend Status

| | Annual Dividend (Yen) | | | | |
|-----------------------------------------|-----------------------|---------------|---------|---------------|--------------|
| (Record Date) | First | Interim | Third | End of | Annual |
| | Quarter | Term | Quarter | Fiscal Year | |
| Year Ended October 31, 2021 | - | 25. <u>00</u> | - | 25. <u>00</u> | 50. <u>∞</u> |
| Year Ending October 31, 2022 | - | 25. <u>00</u> | | | |
| Year Ending October 31, 2022 (Prospect) | | | - | 25. <u>ºº</u> | 50. <u>∞</u> |

(Note) Revisions since the most recently released dividend projection: None

3. Forecast for Earnings for the Year Ending October 31, 2022 (Consolidated)

(Percent change from the previous Full Business Year)

| | Net Sales | | Operating Income | | Ordinary Income | |
|--------------------|-------------------|-----------|-------------------|-----------|-------------------|-----------|
| | (Millions of Yen) | (Percent) | (Millions of Yen) | (Percent) | (Millions of Yen) | (Percent) |
| Full Business Year | 39,650 | - | 2,390 | -16.0 | 2,400 | -17.4 |

| | Net Income Attri | butable to | Net Income per Share |
|--------------------|-----------------------------|------------|-------------------------------|
| | Owners of the | Parent | • |
| | (Millions of Yen) (Percent) | | Yen |
| Full Business Year | 1,960 -7.0 | | 196. ⁴³ |

(Note) Revisions since the most recently released earnings forecast: None

We have applied Accounting Standard for Revenue Recognition from the beginning of the consolidated first quarter, and the forecasts are based on the said accounting standard. Because a significant impact on net sales arises, the percentage change against the net sales result for the fiscal year ended October 31, 2021, before application of the said standard, is not shown.

Notes

(1) Significant changes in subsidiaries during this period (changes in specific subsidiaries involving changes in the scope of consolidation): None

Number of new subsidiaries: __(Company names):

Number of eliminated subsidiaries: __(Company names):

- (2) Adoption of the specific accounting method to create quarterly consolidated financial statements: None
- (3) Changes in accounting policies, accounting estimates, and retrospective restatements.
 - 1) Change in accounting policies due to revision of accounting standard: Yes
 - 2) Other changes than the above 1): None
 - 3) Change in accounting estimates: None
 - 4) Retrospective restatements: None

Please refer to the Attachments for the details on page 11, (3) [Notes on Quarterly Consolidated Financial Statements] of 2. [Quarterly Consolidated Financial Statements and Notes].

- (4) Number of outstanding shares (Common stock)
 - 1) Number of outstanding shares as of quarter-end and year-end (including treasury stocks)

At April 30, 2022: 10,533,200 shares At October 31, 2021: 10,533,200 shares

2) Number of treasury stocks as of quarter-end and year-end

At April 30, 2022: 554,940 shares At October 31, 2021: 554,911 shares

3) Number of average shares (accumulated quarterly total)

At April 30, 2022: 9,978,278 shares At April 30, 2021: 9,978,325 shares

The forward-looking statements such as a forecast of our financial results described herein are based on the information currently available to us and certain assumptions that we believe are reasonable. Actual results could differ materially due to various factors.

Please refer to the Attachments on page 4, (3) [Analysis of Future Forecast on Quarterly Consolidated Earnings Forecast] of 1. [Qualitative Information on Quarterly Consolidated Operating Results] for the operating results forecast.

^{*}The quarterly earnings report is exempt from the quarterly review by certified public accountant or audit firm.

^{*}Explanations for appropriate use of the earnings forecast and other special instructions

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1. Qualitative Information on Quarterly Consolidated Operating Results

(1) Analysis of Operating Results

During the second quarter of the current consolidated fiscal year, although Japan's economy initially got off to good start, it shifted to negative growth on factors including slumps in public investment and residential investment as well as personal consumption's coming to a standstill due to a resurgence of COVID-19 infections from January onward. On the other hand, overseas, although the U.S. economy has remained strong and the European economy has recovered moderately, the growth rate in the Chinese economy has slowed.

Given these circumstances, net sales for the Tomoe Engineering Group for the consolidated second quarter were 21,972 million yen. From an earnings aspect, operating income was 1,802 million yen, 6.8% down from the same period last year because of lower income in the Machinery & Equipment Business, while ordinary income came to 1,879 million yen, 4.1% down from the same period last year. Net income attributable to owners of the parent was 1,595 million yen, 9.4% up from the same period last year reflecting appropriation of profit on sales of noncurrent assets. As for the effect on net sales due to the change of the revenue recognition standard, net sales decreased 90 million yen in the Machinery & Equipment Business and 3,215 million yen in the Chemical Products Business respectively.

Operating results by segment were as follows.

(Machinery & Equipment Business)

In the Machinery & Equipment Business, net sales of equipment and construction works for domestic public sector demand, machinery for domestic private sector demand and overseas markets, and components and repair services for all fields were stagnant, despite growth in net sales of machinery for domestic public sector demand.

(Millions of Yen)

| | Product classification | Machinery | Equipment and construction works | Components and repair services | TOTAL |
|---------------------|------------------------------------|-----------|----------------------------------|--------------------------------------|-------|
| | April, 2021 (previous standard) | 284 | 973 | 2,078 | 3,336 |
| Public sector | April, 2022 (new standard) | 473 | 550 | 1,932 | 2,956 |
| | April, 2022 (previous standard) * | 473 | 733 | 1,932 | 3,139 |
| | April, 2021 (previous standard) | 291 | 0 | 1,010 | 1,301 |
| Private sector | April, 2022 (new standard) | 141 | 59 | 971 | 1,171 |
| | April, 2022 (previous standard) * | 141 | 0 | 971 | 1.112 |
| | April, 2021 (previous standard) | 1,499 | 0 | 1,306 | 2,806 |
| Overseas markets | April, 2022 (new standard) | 465 | 34 | 955 | 1,454 |
| | April, 2022 (previous standard) * | 466 | 0 | 955 | 1,422 |
| TOTAL | April, 2021 (previous standard) | 2,074 | 974 | 4,394 | 7,443 |
| TOTAL | April, 2022 (new standard) | 1,079 | 643 | 3,859 | 5,583 |
| | April, 2022 (previous standard) * | 1,081 | 733 | 3,859 | 5,674 |

^{*}For net sales in the consolidated quarter under review, the asterisk mark indicates the figure revised due to the effect of the change of the revenue recognition standard.

With respect to earnings, operating income was 574 million yen, 37.2% down from the same period one year earlier, reflecting sluggish net sales of equipment and construction works, components and repair services for domestic public sector demand, and machinery, components and repair services for overseas markets.

(Chemical Products Business)

In the Chemical Products Business, net sales of materials mainly for building and fireproof in the industrial materials and mineral products sectors, materials for paint and ink applications in the fine chemical products sector, and materials for semiconductor manufacturing devices in the electronic materials sector, and of all other sectors expanded.

(Millions of Yen)

| | April, 2021 | April, 2022 | April, 2022 |
|---------------------------------|---------------------|----------------|-----------------------|
| | (previous standard) | (new standard) | (previous standard) * |
| Synthetic resin sector | 3,977 | 2,382 | 4,779 |
| Industrial materials sector | 2,292 | 3,122 | 3,323 |
| Mineral products sector | 2,194 | 2,362 | 2,362 |
| Chemical products sector | 3,314 | 3,976 | 4,362 |
| Advanced materials sector | 1,727 | 1,931 | 2,130 |
| Electronic materials sector | 1,964 | 2,491 | 2,523 |
| Other products (foreign liquor) | 134 | 122 | 122 |
| Total | 15,604 | 16,389 | 19,605 |

^{*}For net sales in the consolidated quarter under review, the asterisk mark indicates the figure revised due to the effect of the change of the revenue recognition standard.

With respect to earnings during the period, operating income was 1,227 million yen, 20.4% up from the same period one year earlier, reflecting strong sales in all sectors.

(2) Analysis of Financial Condition

[1] Assets, Liabilities, and Net Assets

Total assets as of the end of the consolidated second quarter under review were 44,870 million yen, increased by 1,616 million yen from the end of the previous consolidated fiscal year. This mainly reflected the decrease in cash and deposits, and investment securities, in addition to the increase in electronically recorded monetary claims, and merchandise and finished goods.

Liabilities were 11,514 million yen, increased by 102 million yen from the end of the previous consolidated fiscal year, mainly because of the increase in contract liabilities against advances received, and electronically recorded monetary debt, despite the decrease in provision for bonuses, and income taxes payable.

Net assets stood at 33,355 million yen, increased by 1,514 million from the end of the previous consolidated fiscal year. This mainly reflected the increase in retained earnings recorded under quarterly net income attributable to owners of the parent.

As a result of the above changes, the equity ratio at the end of the consolidated second quarter under review stood at 74.3%, increased by 0.7 point from 73.6% at the end of the previous consolidated fiscal year.

[2] Cash Flow Status

Cash and cash equivalents ("cash") as of the end of the consolidated second quarter under review decreased by 5,412 million yen from the end of the previous consolidated fiscal year to 7,194 million yen, reflecting cash flow used by operating activities, investment activities and financing activities respectively. The status of each consolidated cash flow and their factors during the second quarter are as follows:

(Net Cash Provided by (Used in) Operating Activities)

Net cash used by operating activities during the consolidated second quarter under review totaled 1,507 million yen. This mainly reflected the increase of notes, accounts receivable-trade and contract assets by 1,666 million yen, and inventory by 1,226 million yen, and payment of income taxes by 719 million yen, despite the increase of income before income taxes by 2,335 million yen, and contract liabilities by 664 million yen. Net cash provided by operating activities decreased by 4,694 million yen compared to 3,186 million yen provided for the same consolidated quarter year-to-date period of the previous year.

(Net Cash Provided by (Used in) Investing Activities)

Net cash used by investing activities during the consolidated second quarter under review reflected expenditures totaling 3,794 million yen. This reflected a difference of 4,000 million yen between deposits and disbursements to time deposits, despite the proceeds from sale of property, plant and equipment. Net cash used by investing activities decreased by 332 million yen compared to 4,127 million yen used for the same consolidated quarter year-to-date period of the previous year.

(Net Cash Provided by (Used in) Financing Activities)

Net cash used by financing activities during the consolidated second quarter under review came to 249 million yen. This reflected the payment of cash dividends of 249 million yen. Net cash used in investing activities increased by 4 million yen compared to 244 million yen used for the same consolidated quarter year-to-date period of the previous year.

(3) Analysis of Future Forecast on Quarterly Consolidated Earnings Forecast

There are no revisions to the consolidated earnings forecast figures for the fiscal year ending October 31, 2022 that were announced in the "Financial Results for the Fiscal Year Ended October 31, 2021 [Japan GAAP]" released on December 14, 2021.

2. Quarterly Consolidated Financial Statements and Notes

(1) Quarterly Consolidated Balance Sheet (Second Quarter)

| <u> </u> | (Thousands of Yen) | |
|-----------------------------------------------|----------------------|-----------------------|
| | End of Previous Year | End of Second Quarter |
| Assets | (October. 31, 2021) | (April 30, 2022) |
| Current Assets | | |
| Cash and Deposits | 12,607,490 | 11,194,949 |
| Notes and Accounts Receivable-Trade | 11,694,334 | - |
| Notes, Accounts Receivable-Trade and Contract | _ | 12,217,941 |
| Assets | | 12,217,041 |
| Electronically Recorded Monetary Claims | 3,279,411 | 4,510,199 |
| Merchandise and Finished Goods | 3,589,851 | 4,450,778 |
| Work in Process | 1,290,848 | 1,459,198 |
| Raw Materials and Supplies | 743,778 | 1,010,166 |
| Others | 263,549 | 256,106 |
| Allowance for Doubtful Accounts | -64,455 | -70,534 |
| Total Current Assets | 33,404,810 | 35,028,807 |
| Noncurrent Assets | | |
| Property, Plant and Equipment | | |
| Buildings and Structures | 5,236,376 | 5,086,196 |
| Accumulated Depreciation | -2,183,281 | -2,116,315 |
| Buildings and Structures, Net | 3,053,095 | 2,969,880 |
| Machinery, Equipment and Vehicles | 3,992,687 | 4,118,781 |
| Accumulated Depreciation | -3,555,668 | -3,719,650 |
| Machinery, Equipment and Vehicles, Net | 437,019 | 399,131 |
| Land | 2,302,076 | 2,302,547 |
| Construction in progress | 16,246 | 69,046 |
| Others | 1,097,469 | 1,131,481 |
| Accumulated Depreciation | -995,989 | -1,029,114 |
| Others, Net | 101,480 | 102,367 |
| Total Property, Plant and Equipment | 5,909,917 | 5,842,973 |
| Intangible Assets | 81,073 | 74,187 |
| Investments and Other Assets | | |
| Investment Securities | 1,425,438 | 1,318,604 |
| Guarantee Deposits | 402,260 | 551,528 |
| Net Defined Benefit Assets | 1,956,842 | 1,984,380 |
| Deferred Tax Assets | 13,508 | 7,370 |
| Others | 82,045 | 84,692 |
| Allowance for Doubtful Accounts | -21,892 | -21,992 |
| Total Investments and Other Assets | 3,858,203 | 3,924,582 |
| Total Noncurrent Assets | 9,849,194 | 9,841,743 |
| Total Assets | 43,254,004 | 44,870,551 |

| | End of Previous Year | End of Second Quarter |
|----------------------------------------------------------|----------------------|------------------------------|
| Liabilities and Net Assets | (October. 31, 2021) | (April 30, 2022) |
| Liabilities | | |
| Current Liabilities | | |
| Notes and Accounts Payable-Trade | 4,208,592 | 4,272,370 |
| Electronically Recorded Monetary Debt | 2,306,052 | 2,447,777 |
| Accounts Payable-Others | 685,729 | 718,999 |
| Income Taxes Payable | 775,198 | 616,801 |
| Advances Received | 308,942 | - |
| Contract Liabilities | _ | 976,759 |
| Provision for Bonuses | 1,406,031 | 1,009,869 |
| Provision for Directors' Bonuses | 80,979 | 42,552 |
| Allowance for Product Warranty | 363,270 | 224,646 |
| Others | 536,079 | 338,908 |
| Total Current Liabilities | 10,670,876 | 10,648,685 |
| Noncurrent Liabilities | | |
| Provision for Directors' Retirement Benefits | 5,460 | 5,460 |
| Net Defined Benefit Liabilities | 67,772 | 68,624 |
| Deferred Tax Liabilities | 668,441 | 792,153 |
| Total Noncurrent Liabilities | 741,673 | 866,237 |
| Total Liabilities | 11,412,550 | 11,514,922 |
| Net Assets | | |
| Shareholders' Equity | | |
| Capital Stock | 1,061,210 | 1,061,210 |
| Capital Surplus | 1,483,410 | 1,483,410 |
| Retained Earnings | 28,721,695 | 30,068,189 |
| Treasury Stock | -364,081 | -364,148 |
| Total Shareholders' Equity | 30,902,234 | 32,248,660 |
| Accumulated Other Comprehensive Income | | |
| Valuation Difference on Available-for-Sale Securities | 450,885 | 371,132 |
| Deferred Gains or Losses on Hedges | 7,785 | 16,043 |
| Foreign Currency Translation Adjustment | 213,842 | 475,463 |
| Total Adjustment on Net Defined Benefit | 266,705 | 244,328 |
| Total Accumulated Other Comprehensive Income | 939,220 | 1,106,967 |
| Total Net Assets | 31,841,454 | 33,355,628 |
| Total Liabilities and Net Assets | 43,254,004 | 44,870,551 |

(2) Quarterly Consolidated Statement of Income & Quarterly Consolidated Statement of Comprehensive Income

Quarterly Consolidated Statement of Income (Second Quarter)

| | (Thousands of Yer | | |
|---------------------------------------------------|----------------------|----------------------|--|
| | Second Quarter Ended | Second Quarter Ended | |
| | April 30, 2021 | April 30, 2022 | |
| Net Sales | 23,048,240 | 21,972,451 | |
| Cost of Sales | 17,519,565 | 16,410,974 | |
| Gross Profit | 5,528,674 | 5,561,476 | |
| Selling, General and Administrative Expenses | 3,594,090 | 3,759,268 | |
| Operating Income | 1,934,583 | 1,802,208 | |
| Non-Operating Income | | | |
| Interest Income | 1,532 | 759 | |
| Dividends Income | 13,861 | 17,633 | |
| Rent Income | 3,658 | 3,658 | |
| Foreign Exchange Gain | 4,736 | 43,654 | |
| Others | 14,742 | 21,291 | |
| Total Non-Operating Income | 38,531 | 86,997 | |
| Non-Operating Expenses | | | |
| Interest Expenses | 1,336 | 1,232 | |
| Commission Paid | 7,487 | 7,487 | |
| Sales Discount | 3,237 | _ | |
| Others | 2,334 | 1,236 | |
| Total Non-Operating Expenses | 14,396 | 9,956 | |
| Ordinary Income | 1,958,718 | 1,879,248 | |
| Extraordinary Profits | | | |
| Profit on Sales of Noncurrent Assets | _ | 456,447 | |
| Gain on Sale of Investment Securities | 23,927 | _ | |
| Gain on Liquidation of Affiliated Company | 62,996 | - | |
| Total Extraordinary Profits | 86,924 | 456,447 | |
| Income before Income Taxes and Minority Interests | 2,045,642 | 2,335,696 | |
| Income Taxes-Current | 579,427 | 569,249 | |
| Income Taxes-Deferred | 7,642 | 170,496 | |
| Total Income Taxes | 587,070 | 739,746 | |
| Net Income or Net Loss (-) | 1,458,572 | 1,595,950 | |
| Net Income or Net Loss (-) | 1,458,572 | 1,595,950 | |
| Attributable to Owners of the Parent | 1,400,372 | 1,030,300 | |

Quarterly Consolidated Statement of Comprehensive Income (Second Quarter)

(Thousands of Yen) **Second Quarter Ended Second Quarter Ended** April 30, 2021 April 30, 2022 1,458,572 1,595,950 **Net Income** Other Comprehensive Income 108,679 -79,753 Valuation Difference on Available-for-sale Securities 3,965 8,258 Deferred Gains or Losses (-) on Hedges 96,821 261,621 Foreign Currency Translation Adjustment -6,424 -22,377 Net Defined Benefit 203,041 167,747 Total Other Comprehensive Income 1,661,613 1,763,698 Comprehensive Income (Breakdown) Comprehensive Income Attributable to Owners of the 1,661,613 1,763,698 Parent

(3) Quarterly Consolidated Statement of Cash Flows

| | (Thousands of Yen) | | |
|---------------------------------------------------------|-------------------------------------------|----------------|--|
| | Second Quarter Ended Second Quarter Ended | | |
| | April 30, 2021 | April 30, 2022 | |
| Net Cash Provided by (Used in) Operating Activities | | | |
| Income before Income Taxes | 2,045,642 | 2,335,696 | |
| Depreciation and Amortization | 193,093 | 181,288 | |
| Increase (Decrease) in Provision for Bonuses | (261,230) | (397,617) | |
| Increase (Decrease) in Provision for Directors' Bonuses | (26,377) | (38,427) | |
| Increase (Decrease) in Allowance for Product Warranty | 95,609 | (138,624) | |
| Increase (Decrease) in Net Defined Benefit Liability | (7,207) | 851 | |
| Decrease (Increase) in Net Defined Benefit Asset | (26,209) | (27,537) | |
| Increase (Decrease) in Allowance for Doubtful Accounts | (211) | 287 | |
| Interests and Dividends Income | (15,393) | (18,393) | |
| Interest Expenses | 1,336 | 1,232 | |
| Foreign Exchange Loss (Gain) | (31,568) | (15,820) | |
| Loss on Sale of Noncurrent Assets (Gain) | _ | (456,447) | |
| Loss on Sale of Investment Securities (Gain) | (23,927) | _ | |
| Loss on Liquidation of Affiliated Company (Gain) | (62,996) | _ | |
| Decrease (Increase) in Notes and Accounts Receivable- | (74,054) | _ | |
| Trade | (11,001) | | |
| Decrease (Increase) in Notes, Accounts Receivable-Trade | _ | (1,666,043) | |
| and Contract Assets | | (1,000,040) | |
| Decrease (Increase) in Inventories | 619,723 | (1,226,302) | |
| Increase (Decrease) in Notes and Accounts Payable-Trade | 622,742 | 151,044 | |
| Increase (Decrease) in Accounts Payable-Others | 42,330 | 57,179 | |
| Increase (Decrease) in Advances Received | 216,355 | - | |
| Increase (Decrease) in Contract Liabilities | _ | 664,626 | |
| Increase (Decrease) in Consumption Taxes Payable | 85,143 | (166,407) | |
| Others, Net | (46,083) | (46,615) | |
| Sub Total | 3,346,716 | (806,028) | |
| Interests and Dividends Income Received | 15,397 | 18,436 | |
| Interest Expenses Paid | (1,343) | (1,239) | |
| Income Taxes Returned (Paid) | (173,997) | (719,015) | |
| Net Cash Provided by (Used in) Operating Activities | 3,186,771 | (1,507,847) | |

| | (Thousands of Yen) | | | |
|-------------------------------------------------------------|----------------------|----------------------|--|--|
| | Second Quarter Ended | Second Quarter Ended | | |
| | April 30, 2021 | April 30, 2022 | | |
| Net Cash Provided by (Used in) Investment Activities | | | | |
| Disbursement to Time Deposits | (8,000,000) | (8,000,000) | | |
| Withdrawal from Time Deposits | 4,000,000 | 4,000,000 | | |
| Purchase of Property, Plant and Equipment | (169,134) | (119,392) | | |
| Proceeds from Sale of Property, Plant and Equipment | 9,265 | 491,734 | | |
| Purchase of Intangible Fixed Assets | (4,198) | (13,412) | | |
| Purchase of Investment Securities | (10,448) | (7,334) | | |
| Proceeds from Sale of Investment Securities | 47,889 | _ | | |
| Payments of Loans Receivable | (720) | (540) | | |
| Collection of Loans Receivable | 760 | 610 | | |
| Guarantee Deposits (Increase) | (598) | (145,021) | | |
| Others, Net | 141 | (1,426) | | |
| Net Cash Provided by (Used in) Investment Activities | (4,127,042) | (3,794,782) | | |
| Net Cash Provided by (Used in) Financing Activities | | | | |
| Purchase of Treasury Stock | (104) | (66) | | |
| Cash Dividends Paid | (244,469) | (249,457) | | |
| Net Cash Provided by (Used in) Financing Activities | (244,573) | (249,524) | | |
| Cash and Cash Equivalents | | | | |
| Effect of Exchange Rate Change on Cash and Cash Equivalents | 61,184 | 139,612 | | |
| Net Increase (Decrease) in Cash and Cash Equivalents | (1,123,660) | (5,412,541) | | |
| Cash and Cash Equivalents at Beginning of Period | 11,857,553 | 12,607,490 | | |
| Cash and Cash Equivalents at End of This Quarter | 10,733,893 | 7,194,949 | | |

(4) Notes on Quarterly Consolidated Financial Statements

(Note for premise of going concern)

There are no pertinent matters to report.

(Notes for significant changes in shareholder's equity)

There are no pertinent matters to report.

(Changes in accounting policies)

(Application of Accounting Standard for Revenue Recognition)

We have applied Accounting Standard for Revenue Recognition (ASBJ Statement No. 29; hereinafter referred to as Accounting Standard for Revenue Recognition) from the beginning of the consolidated first quarter under review, and when control of the promised goods or services is transferred to the customer, we recognize as revenue the amount expected to be received in exchange for the said goods or services. As a result, for recognition of revenue, mainly the following changes have arisen.

1) Performance obligation identification and transaction price allocation

Regarding construction contracts that include machinery sales and construction, we have changed to the method of allocating transaction prices on the basis of standalone selling prices after recognizing the performance obligations relating to machinery sales and construction as separate performance obligations, and then recognizing revenue when each of the performance obligations is satisfied.

2) Revenue recognition for construction contracts

In the past, regarding construction contracts for which the outcomes of the construction activities were deemed certain during the courses of the activities, we applied the percentage-of-completion method, and for other construction contracts, we applied the completed-contract method. However, we have changed to the method of recognizing revenue over a specified period of time as the performance obligations are satisfied. Furthermore, regarding construction for which the percent complete relating to satisfying the performance obligation cannot reasonably be estimated, we recognize revenue based on the completed-contract method.

3) Revenue recognition for agent transactions

Regarding transactions for which it is judged that the Company's performance obligations in the contracts with customers are agent services to make arrangement for goods or services to be provided by other principals, we record revenue on a net basis by offsetting net sales to customers that were formerly recorded on a gross basis with the corresponding costs of sales.

4) Sales discounts

Sales discounts, which we formerly included in non-operating expenses, are deducted from net sales.

Regarding application of Accounting Standard for Revenue Recognition, we comply with the transitional treatment prescribed in the Article 84 provision of Accounting Standard for Revenue Recognition. The cumulative effect of retroactively applying the new accounting policy to periods prior to the beginning of the consolidated first quarter has been added to or subtracted from the retained earnings at the beginning of the quarter under review, and we apply the new accounting policy beginning from the relevant balance at the beginning of the period. However, applying the method prescribed in Article 86 of Accounting Standard for Revenue Recognition, we have not retroactively applied the new accounting policy to contracts for which almost all the revenue amounts were recognized in compliance with the prior treatment until before the beginning of the consolidated first quarter under review.

As a result, in the second quarter of the current consolidated fiscal year, net sales decreased 3,306,598,000 yen, cost of sales decreased 3,301,825,000 yen, operating income decreased 4,773,000 yen, and ordinary income and income before income taxes and minority interests decreased 821,000 yen.

Because we applied Accounting Standard for Revenue Recognition, the notes and accounts receivable-trade that were shown under current assets in the consolidated balance sheet for the previous consolidated fiscal year are shown included in notes and accounts receivable - trade, and contract assets beginning from the consolidated first quarter. In addition, the advances received that were shown under current assets are shown included in contract liabilities. Increase (decrease) in notes and accounts receivable-trade, which was shown in net cash provided by (used in) operating activities in the quarterly consolidated statement of cash flows for the second quarter of the previous consolidated fiscal year, is shown included in increase (decrease) in notes, accounts receivable-trade and contract assets from the consolidated second quarter under review, and increase (decrease) in advances received is shown included in increase (decrease) in contract liabilities. Furthermore, in compliance with the transitional treatment prescribed in Article 89-2 of Accounting Standard for Revenue Recognition, for the previous consolidated fiscal year and the second quarter of the previous consolidated fiscal year, we have not performed a restatement by using the new presentation method.

(Application of Accounting Standard for Fair Value Measurement)

We have applied Accounting Standard for Fair Value Measurement (ASBJ Statement No. 30; hereinafter referred to as Accounting Standard for Fair Value Measurement) from the beginning of the consolidated first quarter under review, and in compliance with the transitional treatment prescribed in Article 19 of Accounting Standard for Fair Value Measurement and Article 44-2 of Accounting Standard for Financial Instruments (ASBJ Statement No. 10), we will in the future apply the new accounting policy prescribed by Accounting Standard for Fair Value Measurement. Furthermore, there is no effect on the quarterly consolidated financial statements.

(Changes in presentation method)

(Quarterly consolidated statement of cash flow)

Since increase (decrease) in accrued consumption taxes, which was included in others, net under net cash provided by (used in) operating activities in the second quarter of the previous consolidated fiscal year, increased in quantitative materiality, we present it separately beginning from the consolidated second quarter under review. To reflect this presentation method change, we have performed a reclassification of the quarterly consolidated financial statements for the second quarter of the previous consolidated fiscal year.

As a result, we have reclassified the 39,060,000 yen shown in others, net under net cash provided by (used in) operating activities in the quarterly consolidated statement of cash flows for the second quarter of the previous consolidated fiscal year as 85,143,000 yen in increase (decrease) in accrued consumption taxes and (46,083,000) yen in others, net.

(Segment information, etc.)
[Segment information]

Second Quarter Ended April 30, 2021

Information Pertaining to the Amount of Net Sales, Profit or Loss of Each Reporting Segment

(Thousands of Yen)

| | Reported Segment | | | |
|---------------------------|-----------------------|-------------------|------------|-------------|
| | Machinery & Equipment | Chemical Products | | |
| | Business | Business | Total | Grand Total |
| Net Sales | | | | |
| Net Sales to Unaffiliated | | | | |
| Customers | 7,443,720 | 15,604,519 | 23,048,240 | 23,048,240 |
| Internal Net Sales among | | | | |
| Segments or Amount | _ | - | _ | _ |
| Transferred | | | | |
| Total | 7,443,720 | 15,604,519 | 23,048,240 | 23,048,240 |
| Segment Profit | 915,126 | 1,019,456 | 1,934,583 | 1,934,583 |

(Note) The total amount of segment profit is identical to the operating income reported on the Quarterly Consolidated Statements of Income.

Second Quarter Ended April 30, 2022

Information Pertaining to the Amount of Net Sales, Profit or Loss of Each Reporting Segment

(Thousands of Yen)

| | Reported Segment | | | |
|---------------------------|-----------------------|-------------------|------------|-------------|
| | Machinery & Equipment | Chemical Products | | |
| | Business | Business | Total | Grand Total |
| Net Sales | | | | |
| Net Sales to Unaffiliated | | | | |
| Customers | 5,583,096 | 16,389,354 | 21,972,451 | 21,972,451 |
| Internal Net Sales among | | | | |
| Segments or Amount | - | _ | - | _ |
| Transferred | | | | |
| Total | 5,583,096 | 16,389,354 | 21,972,451 | 21,972,451 |
| Segment Profit | 574,586 | 1,227,622 | 1,802,208 | 1,802,208 |

(Note) The total amount of segment profit is identical to the operating income reported on the Quarterly Consolidated Statements of Income.